



A LATTER & BLUM COMPANY

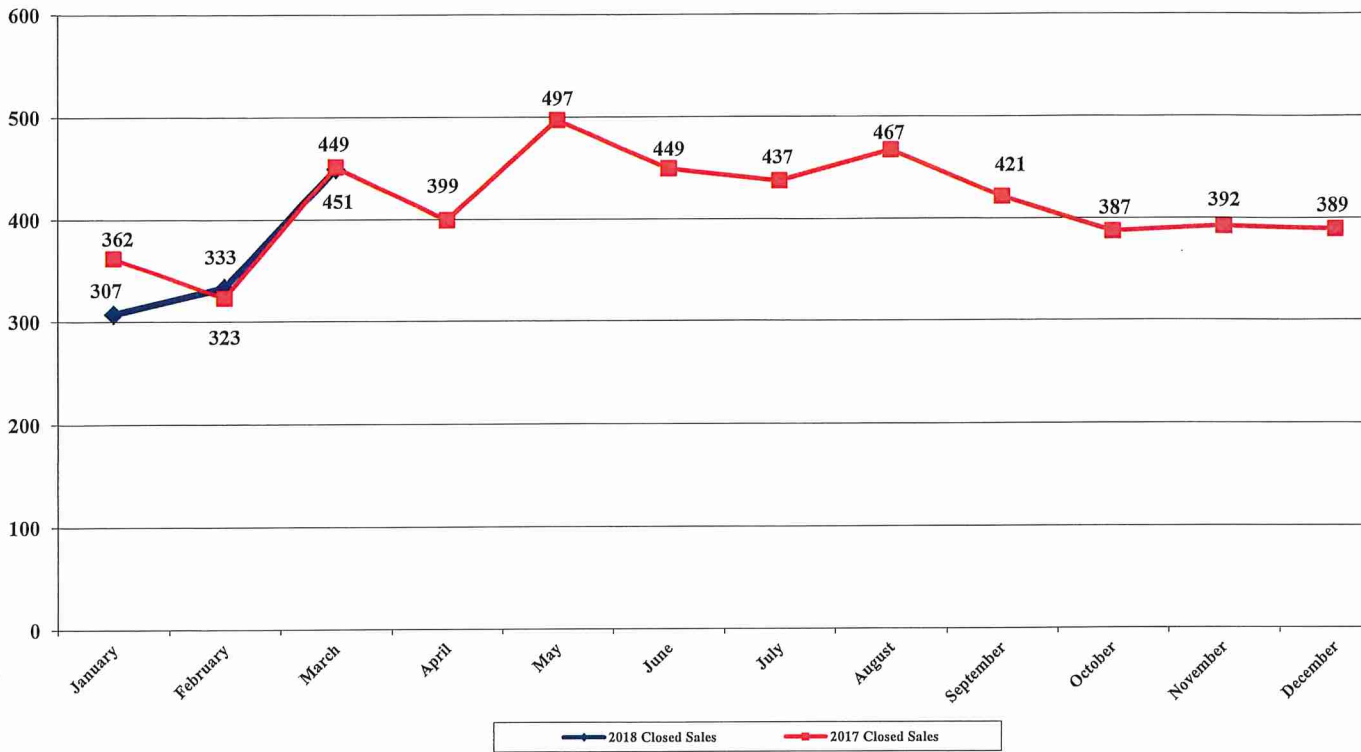


# **The Acadiana Residential Real Estate Market**

**January – March 2018**

This representation is based in whole or in part on data supplied by the REALTOR Association of Acadiana Multiple Listing Service. Neither the Board nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Board may not reflect all real estate activity in the marketplace.

**Closed Residential Sales Reported to MLS**  
 All "GEO" Areas  
 January - March 2018 vs 2017



**ALL "GEO" AREAS**  
 (Includes areas outside Lafayette Parish)

Outside Lafayette Parish

**March '18: 166**  
**March '17: 175**  
 (% chg: -05.14%)

**Number of Closed Home Sales Reported to MLS, March 2018: 449**  
**Number of Closed Home Sales Reported to MLS, March 2017: 451**  
 (% change for March: -00.44%)

(% change from February 2018: +34.83%)

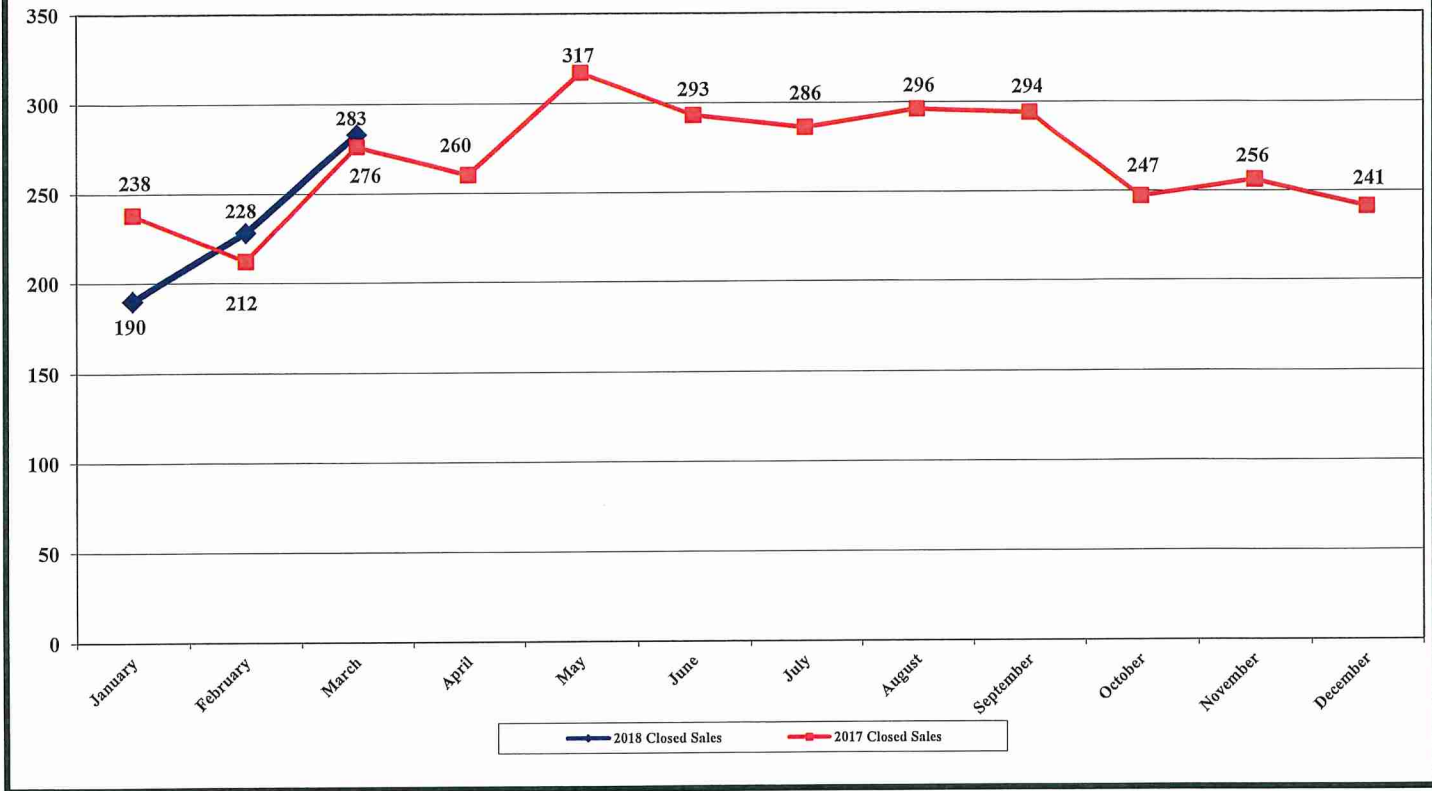
**'18: 388**  
**'17: 410**  
 (% chg: -05.37%)

**Cumulative total, January – March 2018: 1,089**  
**Cumulative total, January – March 2017: 1,136**  
 (% cumulative change: -04.14%)

**Average Days on Market, January - March 2018: 100**  
**Average Days on Market, January - March 2017: 90**  
 (Change for January - March: +10 days)

<b>Current Sales Compared to Past Years:</b>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 sales outside Lafayette Parish as compared to prior year's sales)	269	297	322	331	360	391
	+44.24%	+30.64%	+20.50%	+17.22%	+07.78%	-00.77%

**Closed Residential Sales Reported to MLS**  
**Lafayette Parish Only**  
 January - March 2018 vs. 2017



**LAFAYETTE PARISH**  
 (Excludes "GEO" areas outside Lafayette Parish)

<u>New Const.</u>	<u>Re-sales</u>
'18: 70	213
'17: 54	222
+29.63%	-04.05%

Number of Closed Home Sales Reported to MLS, March: 2018: 283  
 Number of Closed Home Sales Reported to MLS, March: 2017: 276  
 (% change for March: +02.54%)  
 (% change from February 2018: +24.12%)

<u>New Const.</u>	<u>Re-sales</u>
'18: 179	522
'17: 172	554
+04.07%	-05.78%

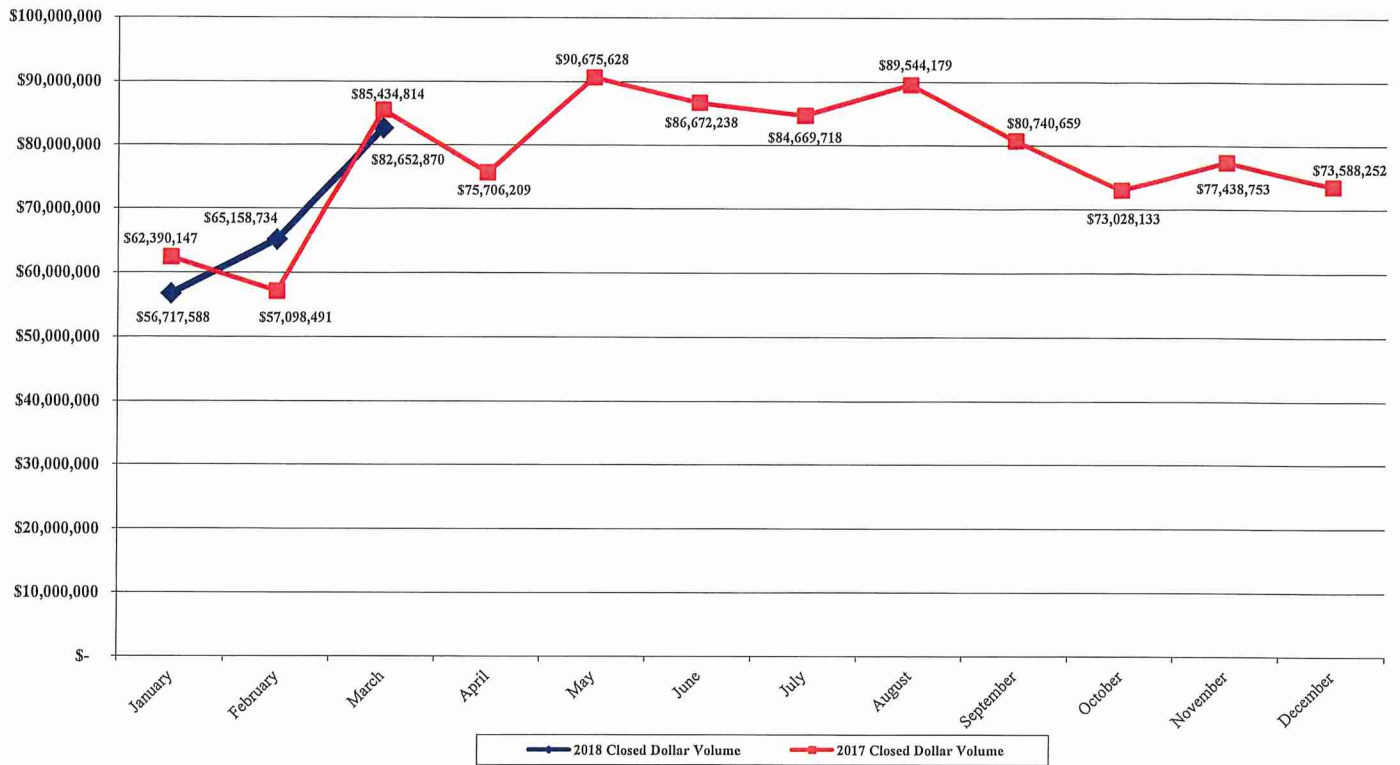
Cumulative total, January – March 2018: 701  
 Cumulative total, January – March 2017: 726  
 (% cumulative change: -03.44%)

'18: 112 days	90 days
'17: 121 days	70 days
-09 days	+20 days

Average Days on Market, January – March 2018: 96  
 Average Days on Market, January - March 2017: 82  
 (Change for January - March: +14 days)

<u>Current Sales Compared to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 Lafayette Parish sales as	428	516	675	644	694	652
Compared to prior year's sales)	+63.79%	+35.85%	+03.85%	+08.85%	+01.01%	+07.52%

**Dollar Volume of Closed Sales Reported to MLS**  
 All "GEO" Areas  
 January - March 2018 vs. 2017



**ALL "GEO" AREAS**

(Includes "GEO" areas outside of Lafayette Parish)

**Outside Laf. Parish**

**3/18: \$ 22,789,311**  
**3/17: \$ 25,543,935**  
 (% chg.: -10.78%)

Dollar Volume of Closed Residential Sales, March 2018: \$82,652,870  
 Dollar Volume of Closed Residential Sales, March 2017: \$85,434,814  
 (% change for March: -03.26%)

(% change from February 2018: +26.85%)

**'18: \$49,688,762**  
**'17: \$54,360,838**  
 (% chg.: -08.59%)

Cumulative total January – March 2018: \$204,529,192  
 Cumulative total January – March 2017: \$204,923,452  
 (% cumulative change: -00.20%)

**'18: \$128,064**  
**'17: \$132,587**  
 (% chg.: -03.41%)

Average Sale Price, January - March 2018: \$187,813  
 Average Sale Price, January – March 2017: \$180,390  
 (% change in Average Sale Price: +04.11%)

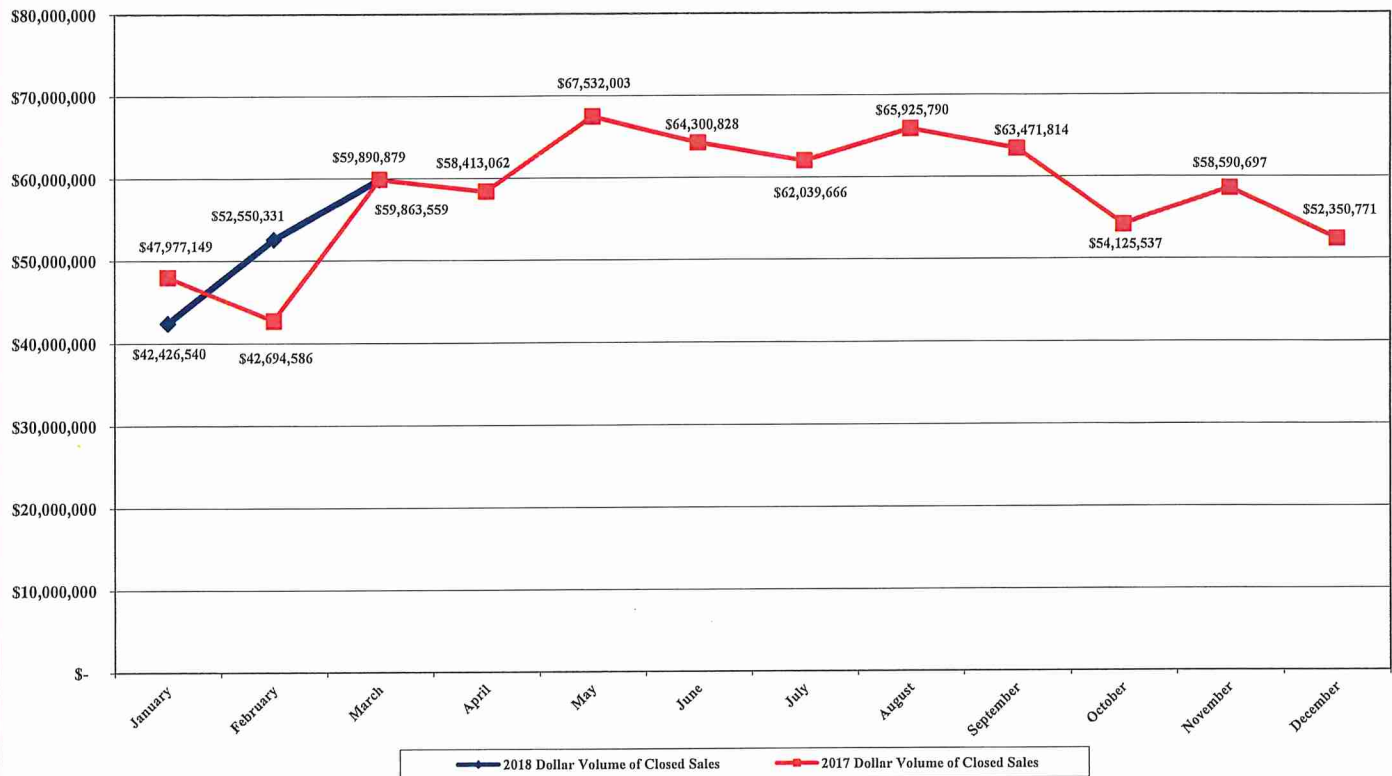
Median Sold Price, January - March 2018: \$170,000  
 Median Sold Price, January - March 2017: \$170,000  
 (% change in Median Sold Price: N/C)

% of List Price to Sale Price, January - March 2018: 96.63%  
 % of List Price to Sale Price, January - March 2017: 96.69%

<u>Current \$ vol. compared to past years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 outside Lafayette Parish volume as compared past years)	\$29,685,375	\$31,320,505	\$35,103,868	\$41,919,993	\$46,911,899	\$49,941,586
	+67.38%	+58.65%	+41.55%	+18.53%	+05.92%	-00.51%



**Dollar Volume of Closed Residential Sales**  
**Lafayette Parish Only**  
**January - March 2018 vs. 2017**



**LAFAYETTE PARISH**  
**(Excludes "GEO" areas outside of Lafayette Parish)**

**New Const.      Re-sales**

3/18: \$18,724,463      \$41,139,096  
 3/17: \$15,049,475      \$44,841,404  
 +24.42%                  -08.26%

Dollar Volume of Closed Residential Sales, March 2018: \$ 59,863,559  
 Dollar Volume of Closed Residential Sales, March 2017: \$ 59,890,879  
 (% change for February: -00.05%)

(% change from February 2018: +13.92%)

**New Const.      Re-sales**

'18: \$46,388,098      \$108,452,332  
 '17: \$44,842,189      \$105,720,425  
 +03.45%                  +02.58%

Cumulative total January – March 2018: \$154,840,430  
 Cumulative total January – March 2017: \$150,562,614  
 (% cumulative change: +02.84%)

'18: \$259,151      \$207,763  
 '17: \$260,710      \$190,831  
 -00.60%                  +08.87%

Average Sale Price, January - March 2018: \$220,885  
 Average Sale Price, January - March 2017: \$207,386  
 (% change in Average Sale Price: +06.51%)

'18: \$237,200      \$174,900  
 '17: \$225,900      \$172,000  
 +05.00%                  +01.69%

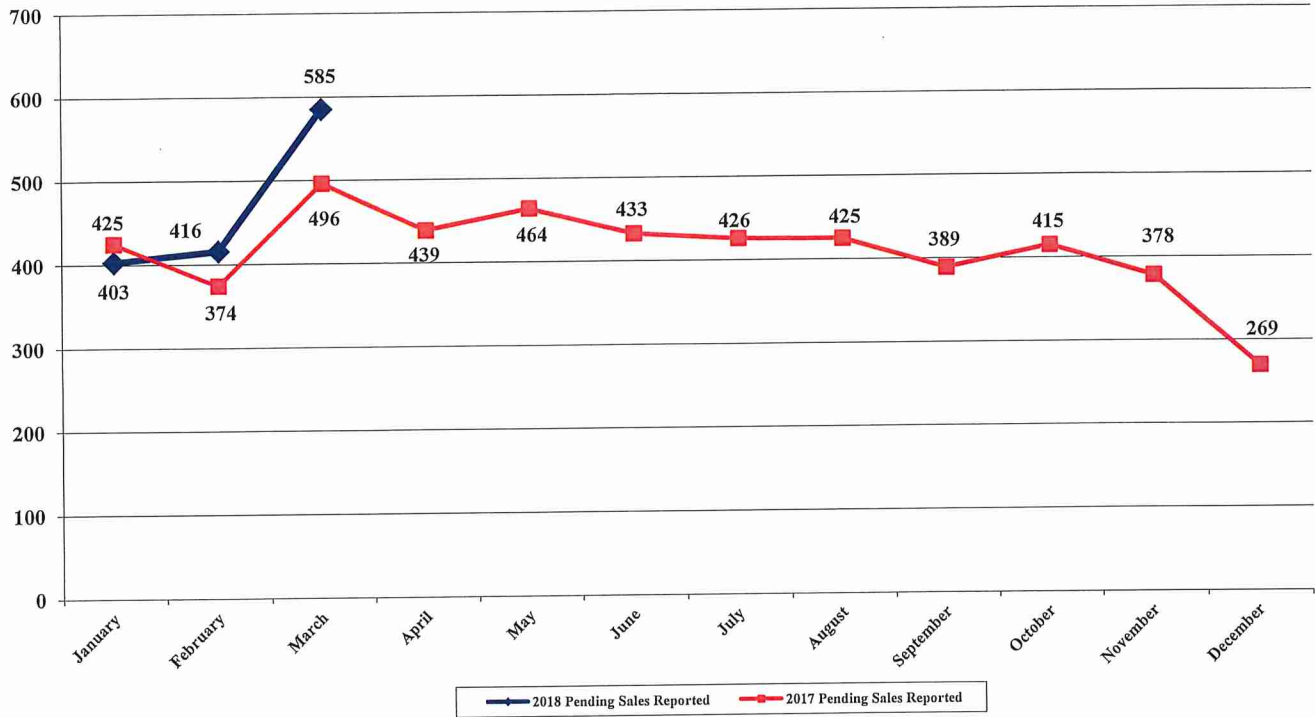
Median Sold Price, January – March 2018: \$193,900  
 Median Sold Price, January – March 2017: \$190,000  
 (% change in Median Sold Price: +02.05%)

'18: 99.46%      96.33%  
 '17: 99.42%      96.60%

% of List Price to Sale Price, January - March 2018: 97.25%  
 % of List Price to Sale Price, January - March 2017: 97.43%

<b>Current Sales Compared to Past Years:</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>
(2018 Lafayette Parish dollar volume as compared to prior years)	\$80,992,894	\$96,534,805	\$136,062,261	\$138,104,381	\$153,810,244	\$140,446,469
	+91.18%	+60.40%	+13.80%	+12.12%	+00.67%	+10.25%

**Pending Residential Sales Reported to MLS**  
**All "GEO" Areas**  
**January - March 2018 vs. 2017**



**ALL "GEO" AREAS**  
**(Includes "GEO" areas outside of Lafayette Parish)**

**Outside Lafayette Parish**

**March '18: 212**  
**March '17: 177**  
**(% chg: +19.77%)**

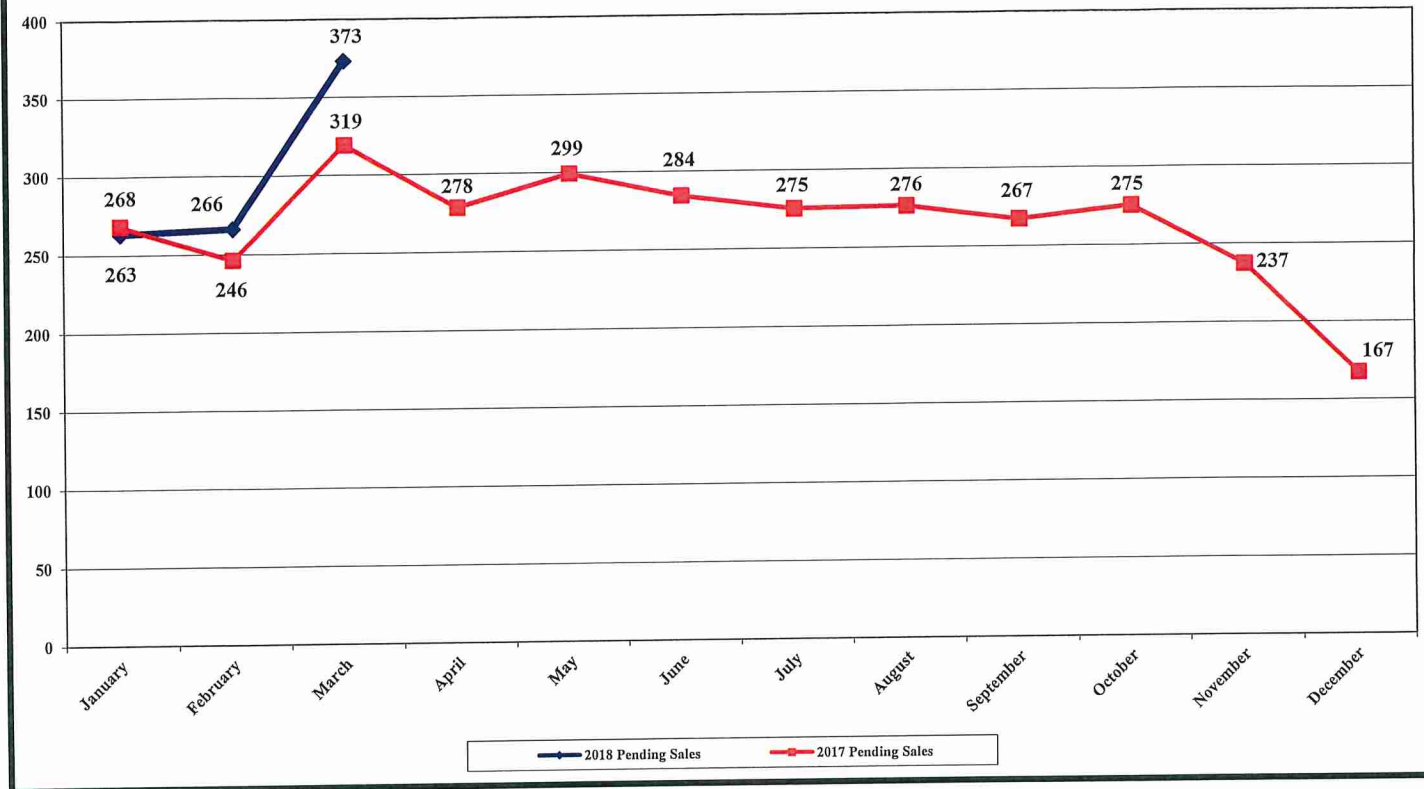
**Number of Pending Home Sales Reported to MLS, March 2018: 585**  
**Number of Pending Home Sales Reported to MLS, March 2017: 496**  
**(% change for March: +17.94%)**

**(% change from February 2018: +40.63%)**

**'18: 502**  
**'17: 462**  
**(% chg: +08.66%)**

**Cumulative total, January – March 2018: 1,404**  
**Cumulative total, January – March 2017: 1,295**  
**(% cumulative change: +08.42%)**

**Pending Residential Sales Reported to MLS**  
**Lafayette Parish Only**  
**January - March 2018 vs. 2017**



**LAFAYETTE PARISH**  
**(Excludes "GEO" areas outside of Lafayette Parish)**

New Const.    Re-sales

03/18:    83        290  
 03/17:    88        231  
           -05.68%   +25.54%

**Number of Pending Home Sales Reported to MLS, March 2018: 373**  
**Number of Pending Home Sales Reported to MLS, March 2017: 319**  
**(% change for March: +16.93%)**

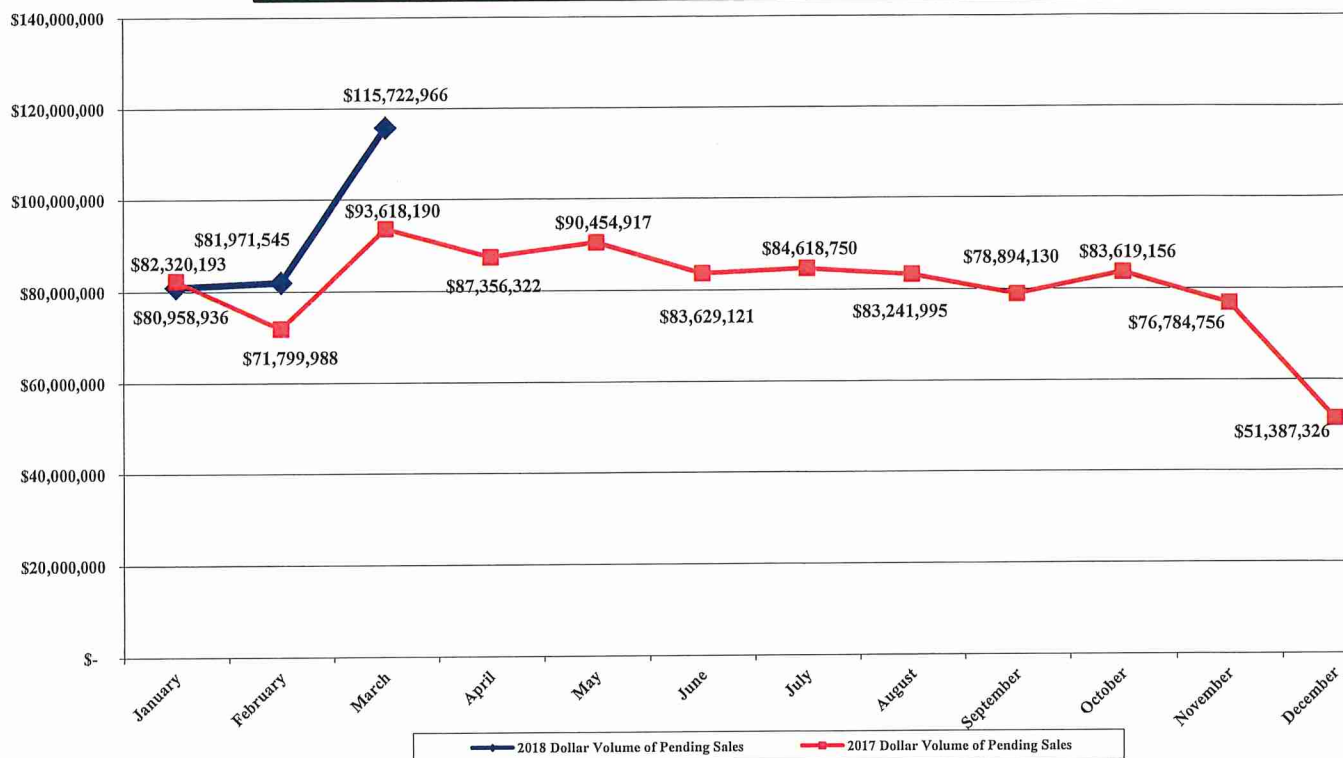
**(% change from February 2018: +40.23%)**

New Const.    Re-sales

'18: 219        683  
 '17: 218        615  
           +00.46%    +11.06%

**Cumulative total, January – March 2018: 902**  
**Cumulative total, January – March 2017: 833**  
**(% cumulative change: +08.28%)**

**Dollar Volume of Pending Residential Sales Reported to MLS**  
 All "GEO" Areas  
 January - March 2018 vs 2017



**ALL "GEO" AREAS**  
 (Includes "GEO" areas outside of Lafayette Parish)

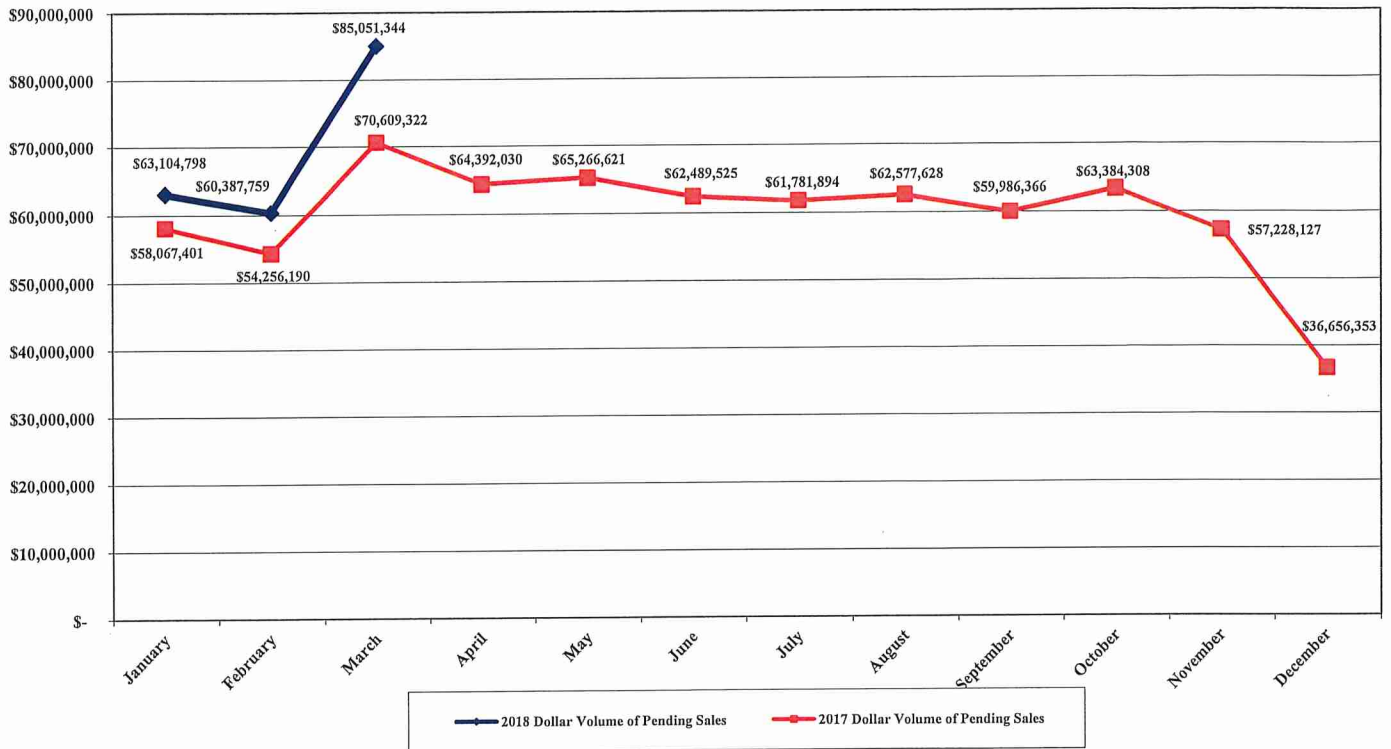
**Dollar Volume of Pending Home Sales, March 2018: \$115,722,966**  
**Dollar Volume of Pending Home Sales, March 2017: \$ 93,618,190**  
 (% change for March: +23.61%)

**(% change from February 2018: +41.17%)**

**Cumulative total, January – March 2018: \$278,653,447**  
**Cumulative total, January – March 2017: \$247,738,371**  
 (% cumulative change: +12.48%)



**Dollar Volume of Pending Residential Sales**  
**Lafayette Parish Only**  
**January - March 2018 vs 2017**



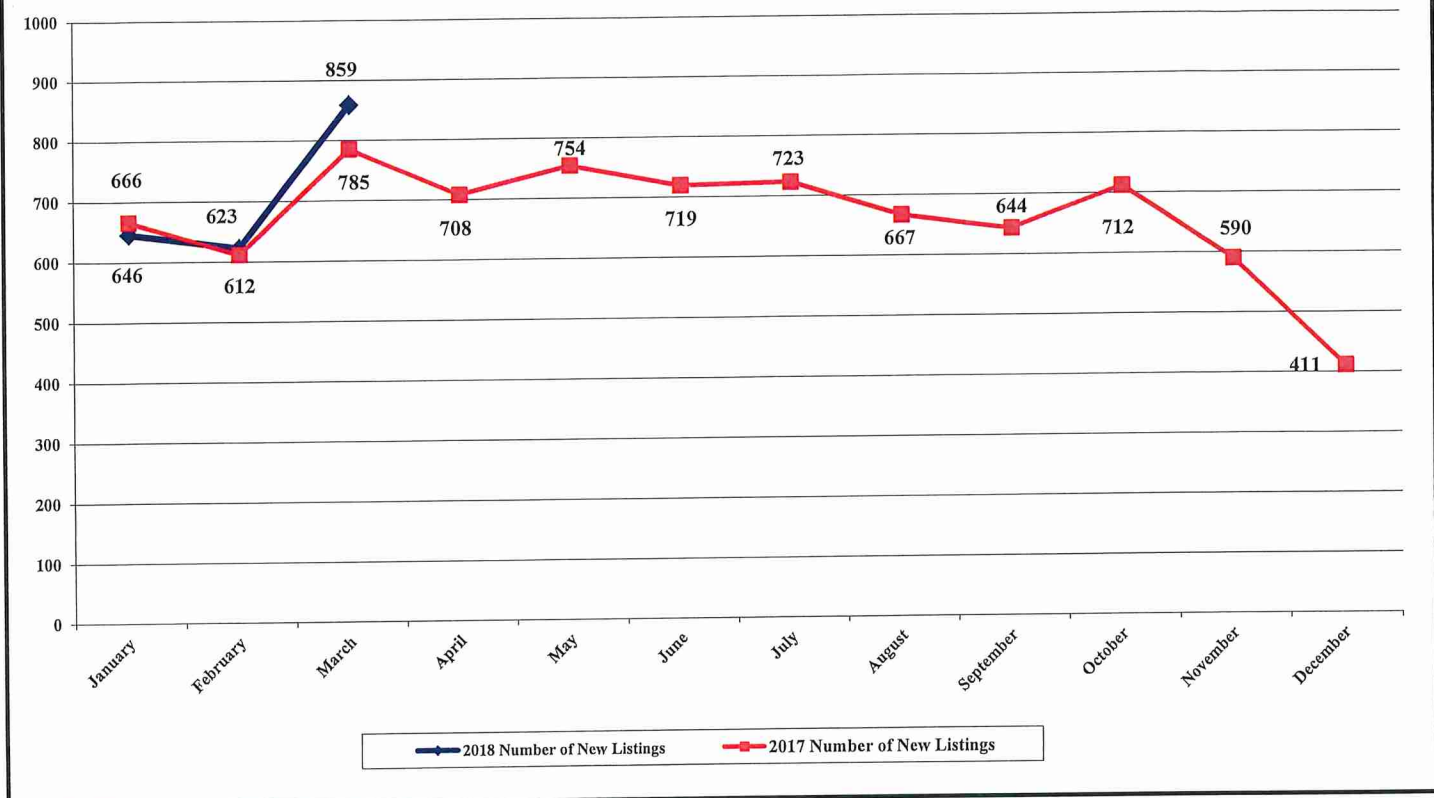
**LAFAYETTE PARISH**  
**(Excludes "GEO" areas outside of Lafayette Parish)**

**Dollar Volume of Pending Home Sales, March 2018: \$85,051,344**  
**Dollar Volume of Pending Home Sales, March 2017: \$70,609,322**  
**(% change for March: +20.45%)**

**(% change from February 2018: +40.84%)**

**Cumulative total, January – March 2018: \$208,543,901**  
**Cumulative total, January – March 2017: \$182,932,913**  
**(% cumulative change: +14.00%)**

**Number of New Residential Listings Reported to MLS**  
 All "GEO" Areas  
 January - March 2018 vs. 2017



**ALL "GEO" AREAS**  
 (Includes "GEO" areas outside of Lafayette Parish)

Outside Lafayette Parish

**March '18: 325**  
**March '17: 292**  
 (% chg: +11.30%)

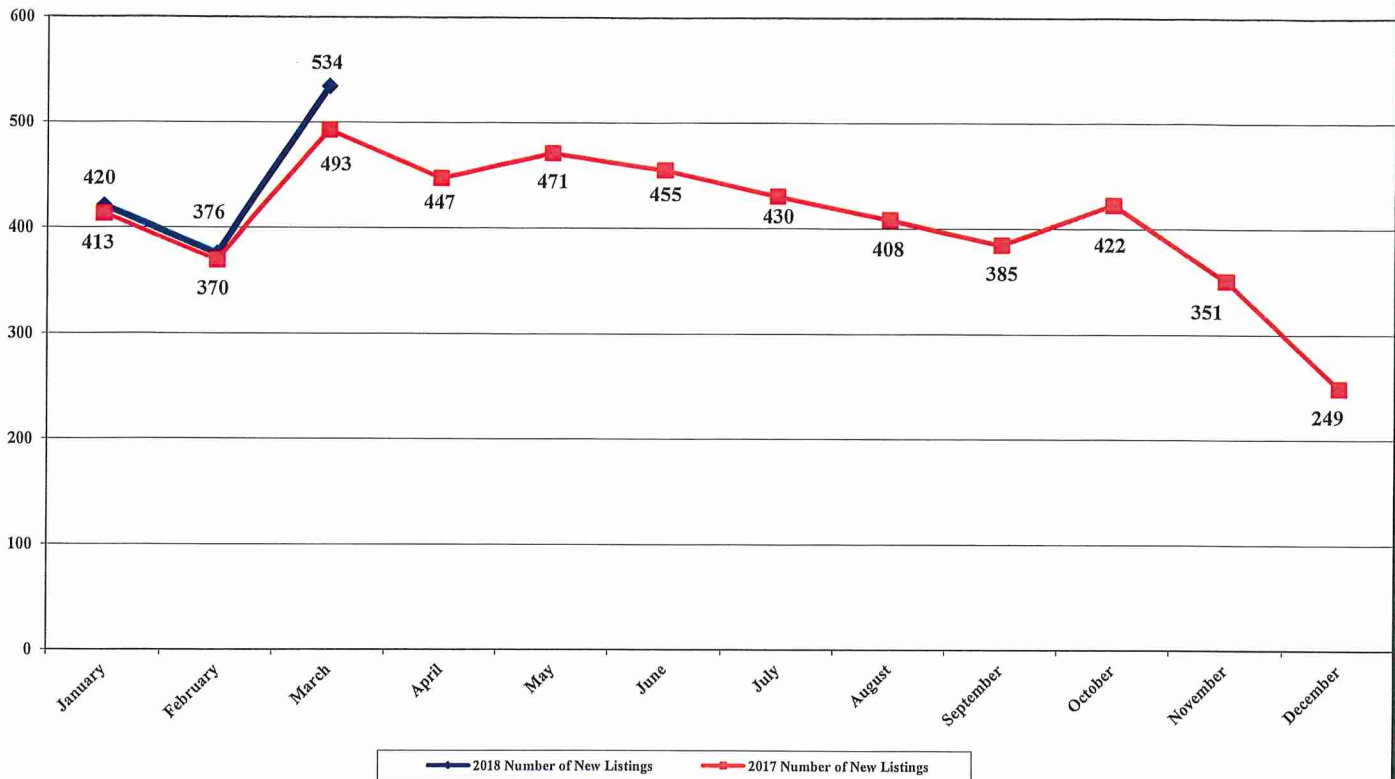
**Number of New Residential Listings Reported to MLS, March 2018: 859**  
**Number of New Residential Listings Reported to MLS, March 2017: 785**  
 (% change for March: +09.43%)

(% change from February 2018: +37.88%)

**'18: 798**  
**'17: 787**  
 (% chg: +01.40%)

**Cumulative total, January – March 2018: 2,128**  
**Cumulative total, January – March 2017: 2,063**  
 (% cumulative change: +03.15%)

**Number of New Residential Listings Reported to MLS**  
**Lafayette Parish Only**  
**January - March 2018 vs. 2017**



**LAFAYETTE PARISH**  
**(Excludes "GEO" areas outside of Lafayette Parish)**

	<u>New Const.</u>	<u>Re-sales</u>
March'18:	111	423
March'17:	137	356
	-18.98%	+18.82%

**Number of New Residential Listings Reported to MLS, March 2018: 534**  
**Number of New Residential Listings Reported to MLS, March 2017: 493**  
**(% change for March: +08.32%)**  
**(% change from February 2018: +42.02%)**

	<u>New Const.</u>	<u>Re-sales</u>
'15:	276	1,054
'14:	308	968
	-10.39%	+08.88%

**Cumulative total, January – March 2018: 1,330**  
**Cumulative total, January – March 2017: 1,276**  
**(% cumulative change: +04.23%)**

<u>Comparison to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
#New Listings Taken	867	979	1,062	1,066	1,156	1,191	1,276	1,330
# Sold	428	516	675	644	694	652	726	701
Ratio – New Listings/Sold	2.03:1	1.90:1	1.57:1	1.66:1	1.67:1	1.83:1	1.76:1	1.89:1
2018 % +/- over	+53.40%	+35.85%	+25.24%	+24.77%	+15.05%	+11.67%	+04.23%	

# Residential Price Range and Number of Months Supply Analysis

January – March 2018



A LATTER & BLUM COMPANY



Tell us what **YOU** want.



**Sold Residential Properties Reported to M.L.S.**  
**ALL "GEO" AREAS**  
**January - March, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	21	18	2.6
\$20,000 - \$29,999	19	36	5.7
\$30,000 - \$39,999	22	43	5.9
\$40,000 - \$49,999	36	58	4.8
\$50,000 - \$59,999	25	72	8.6
\$60,000 - \$69,999	27	64	7.1
\$70,000 - \$79,999	38	61	4.8
\$80,000 - \$89,999	26	90	10.4
\$90,000 - \$99,999	31	81	7.8
\$100,000 - \$109,999	25	45	5.4
\$110,000 - \$119,999	33	88	8.0
\$120,000 - \$129,999	34	75	6.6
\$130,000 - \$139,999	53	93	5.3
\$140,000 - \$149,999	47	94	6.0
\$150,000 - \$159,999	48	97	6.1
\$160,000 - \$169,999	54	92	5.1
\$170,000 - \$179,999	64	131	6.1
\$180,000 - \$189,999	43	134	9.3
\$190,000 - \$199,999	37	118	9.6
\$200,000 - \$219,999	75	179	7.2
\$220,000 - \$239,999	56	166	8.9
\$240,000 - \$259,999	61	125	6.1
\$260,000 - \$279,999	55	128	7.0
\$280,000 - \$299,999	42	97	6.9
\$300,000 - \$349,999	36	152	12.7
\$350,000 - \$399,999	21	142	20.3
\$400,000 - \$449,999	21	75	10.7
\$450,000 - \$499,999	08	61	22.8
\$500,000 - \$549,999	03	40	40.0
\$550,000 - \$599,999	12	41	10.3
\$600,000 - \$699,999	08	38	14.3
\$700,000 - \$799,999	02	40	60.0
\$800,000 - \$899,999	02	14	21.0
\$900,000 - \$999,999	03	12	12.0
\$1,000,000 and over	01	33	99.0
<b>TOTALS:</b>	<b>1,089</b>	<b>2,833</b>	<b>7.8</b>
<b>Last Year:</b>	<b>1,136 (-04.14%)</b>	<b>2,345 (+20.81%)</b>	<b>6.2</b>

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.  
LAFAYETTE PARISH ONLY – ALL PROPERTIES  
January – March, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>	
\$19,999 OR UNDER	<b>25.4% of all sales reported are in this price range.</b>	04	03	<b>14.8% of all active listings reported are in this price range.</b>	2.3
\$20,000 - \$29,999		03	<b>178 Sold</b>		1.0
\$30,000 - \$39,999		05	<b>232 Active Listings</b>		4.2
\$40,000 - \$49,999		08			0.8
\$50,000 - \$59,999		07	<b>3.9 mo. supply</b>		4.3
\$60,000 - \$69,999	<u>'18</u>	<u>'17</u>	08	<u>'18</u>	<u>'17</u>
\$70,000 - \$79,999	<b>178</b>	<b>205</b>	14	<b>232</b>	<b>210</b>
\$80,000 - \$89,999		12	<b>Last month: 4.4 mo.</b>		2.6
\$90,000 - \$99,999	<b>-13.17%</b>	15	<b>Last year: 3.1 mo.</b>	<b>+10.48%</b>	6.3
\$100,000 - \$109,999		14			5.2
\$110,000 - \$119,999		14			3.4
\$120,000 - \$129,999		13			5.8
\$130,000 - \$139,999		29			6.9
\$140,000 - \$149,999		32			3.2
\$150,000 - \$159,999		33			3.2
\$160,000 - \$169,999	<b>60.3% of all sales are in this price range.</b>	39	<b>423 Sold</b>	<b>55.0% of all active listings reported are in this price range.</b>	4.9
\$170,000 - \$179,999		52	<b>864 Active Listings</b>		4.2
\$180,000 - \$189,999		39	<b>6.1 mo. supply</b>		5.3
\$190,000 - \$199,999	<u>'18</u>	<u>'17</u>	26		7.3
\$200,000 - \$219,999	<b>423</b>	<b>427</b>	62	<b>Last month: 6.7 mo.</b>	9.1
\$220,000 - \$239,999		44			6.1
\$240,000 - \$259,999	<b>-00.94%</b>	46	<b>Last year: 4.7 mo.</b>	<b>864</b>	<b>670</b>
\$260,000 - \$279,999		47		<b>+28.96%</b>	8.1
\$280,000 - \$299,999		35			5.3
\$300,000 - \$349,999		26			6.1
\$350,000 - \$399,999	<b>14.3% of all sales are in this price range.</b>	17	<b>100 Sold</b>	<b>30.2% of all active listings reported are in this price range.</b>	11.8
\$400,000 - \$449,999		20	<b>475 Active Listings</b>		18.9
\$450,000 - \$499,999		07	<b>14.3 mo. supply</b>		8.1
\$500,000 - \$549,999	<u>'18</u>	<u>'17</u>	03		18.0
\$550,000 - \$599,999	<b>100</b>	<b>94</b>	11	<b>Last month: 14.0 mo.</b>	32.0
\$600,000 - \$699,999		08		<b>475</b>	<b>395</b>
\$700,000 - \$799,999	<b>+06.38%</b>	02	<b>Last year: 12.6 mo.</b>		8.2
\$800,000 - \$899,999		02		<b>+20.25%</b>	10.1
\$900,000 - \$999,999		03			51.0
\$1,000,000 and over		01			16.5
<b>TOTALS:</b>		<b>701</b>	<b>1,571</b>		<b>6.7</b>
<b>Last Year:</b>		<b>726 (-03.44%)</b>	<b>1,275 (+23.22%)</b>		<b>5.3</b>

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.  
LAFAYETTE PARISH ONLY – REALES ONLY  
January - March, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		04		03		2.3
\$20,000 - \$29,999	<b>33.9% of all sales reported are in this price range.</b>	03	<b>171 Sold 231 Active Listings</b>	01	<b>19.4% of all active listings reported are in this price range.</b>	1.0
\$30,000 - \$39,999		05		07		4.2
\$40,000 - \$49,999		08		02		0.8
\$50,000 - \$59,999		07		10		4.3
\$60,000 - \$69,999		08		08		3.0
\$70,000 - \$79,999		14	<b>Last month: 4.4 mo.</b>	12	<u>'18</u> <u>'17</u>	2.6
\$80,000 - \$89,999	<u>'18</u> 177	<u>'17</u> 204		25	231    206	6.3
\$90,000 - \$99,999		15	<b>Last year: 3.0 mo.</b>	26	<b>+12.14%</b>	5.2
\$100,000 - \$109,999	<b>-13.24%</b>	14		16		3.4
\$110,000 - \$119,999		14		27		5.8
\$120,000 - \$129,999		13		30		6.9
\$130,000 - \$139,999		29		31		3.2
\$140,000 - \$149,999		31		33		3.2
\$150,000 - \$159,999	<b>52.5% of all sales reported are in this price range.</b>	31	<b>274 Sold 599 Active Listings</b>	48	<b>50.3% of all active listings reported are in this price range.</b>	4.6
\$160,000 - \$169,999		35		42		3.6
\$170,000 - \$179,999		40		60		4.5
\$180,000 - \$189,999		20		66		9.9
\$190,000 - \$199,999		15		56		11.2
\$200,000 - \$219,999		35	<b>Last month: 7.4 mo.</b>	78	<u>'18</u> <u>'17</u>	6.7
\$220,000 - \$239,999	<u>'18</u> 274	<u>'17</u> 290		93	599    449	10.0
\$240,000 - \$259,999	<b>-05.52%</b>	27	<b>Last year: 4.6 mo.</b>	55	<b>+33.41%</b>	6.1
\$260,000 - \$279,999		24		56		7.0
\$280,000 - \$299,999		19		45		7.1
\$300,000 - \$349,999	<b>13.6% of all sales reported are in this price range.</b>	15	<b>71 Sold 360 Active Listings</b>	80	<b>30.3% of all active listings reported are in this price range.</b>	16.0
\$350,000 - \$399,999		16		80		15.0
\$400,000 - \$449,999		13		40		9.2
\$450,000 - \$499,999		06		30		15.0
\$500,000 - \$549,999		02		19		28.5
\$550,000 - \$599,999		08	<b>Last month: 13.5 mo.</b>	25	<u>'18</u> <u>'17</u>	9.4
\$600,000 - \$699,999	<u>'18</u> 71	<u>'17</u> 60		24		360    274
\$700,000 - \$799,999		02	<b>Last year: 13.7 mo.</b>	27	<b>+31.39%</b>	40.5
\$800,000 - \$899,999	<b>+18.33%</b>	02		08		12.0
\$900,000 - \$999,999		03		07		7.0
\$1,000,000 and over		01		20		60.0
<b>TOTALS:</b>		<b>522</b>		<b>1,190</b>		<b>6.8</b>
<b>Last Year:</b>		<b>554 (-05.78%)</b>		<b>929 (+28.09%)</b>		<b>5.0</b>

*SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 31, 2018. MLS data does not reflect all activity within the marketplace*



**Sold Residential Properties Reported to M.L.S.  
LAFAYETTE PARISH ONLY - New Construction  
January - March, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>	
\$19,999 OR UNDER		-0-	-0-		----
\$20,000 - \$29,999	<b>00.6% of all sales reported are in this price range.</b>	-0-	-0-	<b>0.2% of all active listings reported are in this price range.</b>	----
\$30,000 - \$39,999		-0-	-0-		----
\$40,000 - \$49,999		-0-	-0-		----
\$50,000 - \$59,999		-0-	-0-		----
\$60,000 - \$69,999		-0-	-0-		----
\$70,000 - \$79,999		-0-	<b>Last month: 6.0</b>		----
\$80,000 - \$89,999	<u>'18</u> <u>01</u>	<u>'17</u> <u>01</u>	-0-	<u>'18</u> <u>01</u>	<u>'17</u> <u>04</u>
\$90,000 - \$99,999		-0-	<b>Last year: 12.0</b>		----
\$100,000 - \$109,999	<b>N/C</b>	-0-	-0-	<b>-75.00%</b>	----
\$110,000 - \$119,999		-0-	-0-		----
\$120,000 - \$129,999		-0-	-0-		----
\$130,000 - \$139,999		-0-	-0-		----
\$140,000 - \$149,999		01	01		3.0
\$150,000 - \$159,999	<b>83.2% of all sales reported are in this price range.</b>	02	06	<b>69.6% of all active listings reported are in this price range.</b>	9.0
\$160,000 - \$169,999		04	12		9.0
\$170,000 - \$179,999		12	32		8.0
\$180,000 - \$189,999		19	29		4.6
\$190,000 - \$199,999		11	23		6.3
\$200,000 - \$219,999	<u>'18</u> <u>149</u>	<u>'17</u> <u>137</u>	27	<u>'18</u> <u>265</u>	<u>'17</u> <u>221</u>
\$220,000 - \$239,999		16	26		4.9
\$240,000 - \$259,999	<b>+08.76%</b>	19	26	<b>+19.91%</b>	4.1
\$260,000 - \$279,999		23	39		5.1
\$280,000 - \$299,999		16	23		4.3
\$300,000 - \$349,999		11	22		6.0
\$350,000 - \$399,999	<b>16.2% of all sales reported are in this price range.</b>	01	27	<b>30.2% of all active listings reported are in this price range.</b>	81.0
\$400,000 - \$449,999		07	14		6.0
\$450,000 - \$499,999		01	12		36.0
\$500,000 - \$549,999		01	13		39.0
\$550,000 - \$599,999	<u>'18</u> <u>29</u>	<u>'17</u> <u>34</u>	03	<u>'18</u> <u>115</u>	<u>'17</u> <u>121</u>
\$600,000 - \$699,999		05	03		1.8
\$700,000 - \$799,999	<b>-14.71%</b>	-0-	07	<b>-04.96%</b>	----
\$800,000 - \$899,999		-0-	03		----
\$900,000 - \$999,999		-0-	03		----
\$1,000,000 and over		-0-	01		----
<b>TOTALS:</b>		<b>179</b>	<b>381</b>		<b>6.4</b>
<b>Last Year:</b>		<b>172 (+04.07%)</b>	<b>346 (+10.12%)</b>		<b>6.0</b>

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 31, 2018. MLS data does not reflect all activity within the marketplace



**Sold Residential Properties Reported to M.L.S.  
ST. LANDRY PARISH  
January - March, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		04		05		3.8
\$20,000 - \$29,999	<b>70.7% of all sales reported are in this price range.</b>	04	<b>58 Sold</b>	15	<b>60.8% of all active listings reported are in this price range.</b>	11.3
\$30,000 - \$39,999		02	<b>200 Active Listings</b>	14		21.0
\$40,000 - \$49,999		06	<b>10.3 mo. supply</b>	14		7.0
\$50,000 - \$59,999		06		17		8.5
\$60,000 - \$69,999		02	<b>Last month: 9.7 mo.</b>	16		24.0
\$70,000 - \$79,999		04		09	<u>'18</u> <u>'17</u>	6.8
\$80,000 - \$89,999	<u>58</u> <u>53</u>	04	<b>Last Year: 10.0 mo.</b>	22	<b>200</b> <b>176</b>	16.5
\$90,000 - \$99,999		06		20	<b>+13.64%</b>	10.0
\$100,000 - \$109,999	<b>+09.43%</b>	03		12		12.0
\$110,000 - \$119,999		05		16		9.6
\$120,000 - \$129,999		02		15		22.5
\$130,000 - \$139,999		06		14		7.0
\$140,000 - \$149,999		03		11		11.0
\$150,000 - \$159,999		05		11		6.6
\$160,000 - \$169,999	<b>28.1 % of all sales reported are in this price range.</b>	03	<b>23 Sold</b>	12	<b>26.1% of all active listings reported are in this price range.</b>	12.0
\$170,000 - \$179,999		03	<b>86 Active Listings</b>	06		6.0
\$180,000 - \$189,999		02	<b>11.2 mo. supply</b>	08		12.0
\$190,000 - \$199,999		03		10		10.0
\$200,000 - \$219,999	<u>'18</u> <u>'17</u>	02	<b>Last Month: 11.3 mo.</b>	10	<u>'18</u> <u>'17</u>	15.0
\$220,000 - \$239,999	<u>23</u> <u>27</u>	01		11	<b>86</b> <b>93</b>	33.0
\$240,000 - \$259,999	<b>-14.81%</b>	03	<b>Last Year: 10.3 mo.</b>	09		9.0
\$260,000 - \$279,999		01		05	<b>-07.53%</b>	15.0
\$280,000 - \$299,999		-0-		04		----
\$300,000 - \$349,999	<b>1.2% of all sales reported are in this price range.</b>	01	<b>01 Sold</b>	11	<b>13.1% of all active listings reported are in this price range.</b>	33.0
\$350,000 - \$399,999		-0-	<b>43 Active Listings</b>	09		----
\$400,000 - \$449,999		-0-	<b>129.0 mo. supply</b>	05		----
\$450,000 - \$499,999		-0-		03		----
\$500,000 - \$549,999		-0-		02		----
\$550,000 - \$599,999	<u>'18</u> <u>'17</u>	-0-	<b>Last Month: 76.0 mo.</b>	03	<u>'18</u> <u>'17</u>	----
\$600,000 - \$699,999	<u>01</u> <u>04</u>	-0-		03	<b>43</b> <b>43</b>	----
\$700,000 - \$799,999	<b>-75.00%</b>	-0-	<b>Last Year: 32.3 mo.</b>	02		----
\$800,000 - \$899,999		-0-		-0-	<b>N/C</b>	----
\$900,000 - \$999,999		-0-		-0-		----
\$1,000,000 and over		-0-		05		----
<b>TOTALS:</b>		<b>82</b>		<b>329</b>		<b>12.0</b>
<b>Last Year:</b>		<b>84 (-02.38%)</b>		<b>312 (+05.45 %)</b>		<b>11.1</b>

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.**  
**ST. LANDRY PARISH - New Construction**  
**January - March, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	-0-	-0-	----
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	01	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	-0-	-0-	----
\$160,000 - \$169,999	-0-	01	----
\$170,000 - \$179,999	01	-0-	----
\$180,000 - \$189,999	-0-	-0-	----
\$190,000 - \$199,999	-0-	-0-	----
\$200,000 - \$219,999	-0-	-0-	----
\$220,000 - \$239,999	-0-	-0-	----
\$240,000 - \$259,999	-0-	03	----
\$260,000 - \$279,999	-0-	01	----
\$280,000 - \$299,999	-0-	-0-	----
\$300,000 - \$349,999	-0-	01	----
\$350,000 - \$399,999	-0-	-0-	----
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
<b>TOTALS:</b>	<b>01</b>	<b>07</b>	<b>21.0</b>
<b>Last Year:</b>	<b>02 (-50.00%)</b>	<b>09 (-22.22%)</b>	<b>13.5</b>

*SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 31, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 31, 2018. MLS data does not reflect all activity within the marketplace*

**Sold Residential Properties Reported to M.L.S.  
IBERIA PARISH ONLY  
January - March, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		02		03		4.5
\$20,000 - \$29,999	<b>64.7% of all sales reported are in this price range.</b>	03	<b>55 Sold</b>	05	<b>51.8% of all active listings reported are in this price range.</b>	5.0
\$30,000 - \$39,999		02	<b>129 Active Listings</b>	05		7.5
\$40,000 - \$49,999		05	<b>7.0 mo. supply</b>	10		6.0
\$50,000 - \$59,999		02		15		22.5
\$60,000 - \$69,999		03	<b>Last Month: 7.3 mo.</b>	08		8.0
\$70,000 - \$79,999	<b>'18</b> <b>55</b>	<b>'17</b> <b>60</b>		15	<b>'18</b> <b>129</b>	<b>'17</b> <b>94</b>
\$80,000 - \$89,999		05	<b>Last Year: 4.7 mo.</b>	10		6.0
\$90,000 - \$99,999	<b>-08.33%</b>	05		06	<b>+38.30%</b>	3.6
\$100,000 - \$109,999		03		04		4.0
\$110,000 - \$119,999		02		16		24.0
\$120,000 - \$129,999		06		09		4.5
\$130,000 - \$139,999		07		12		5.1
\$140,000 - \$149,999		03		11		11.0
\$150,000 - \$159,999		04	<b>27 Sold</b>	08	<b>34.9% of all active listings reported are in this price range.</b>	6.0
\$160,000 - \$169,999	<b>31.8% of all sales reported are in this price range.</b>	06	<b>87 Active Listings</b>	05		2.5
\$170,000 - \$179,999		03		07		7.0
\$180,000 - \$189,999		-0-	<b>9.7 mo. supply</b>	12		---
\$190,000 - \$199,999	<b>'18</b> <b>27</b>	<b>'17</b> <b>26</b>		11		11.0
\$200,000 - \$219,999		-0-	<b>Last Month: 13.0 mo.</b>	09	<b>'18</b> <b>87</b>	<b>'17</b> <b>62</b>
\$220,000 - \$239,999	<b>+03.85%</b>	04	<b>Last Year: 7.2 mo.</b>	08		6.0
\$240,000 - \$259,999		04		11	<b>+40.32%</b>	8.3
\$260,000 - \$279,999		02		09		13.5
\$280,000 - \$299,999		01		07		21.0
\$300,000 - \$349,999		-0-		11		---
\$350,000 - \$399,999	<b>3.5% of all sales reported are in this price range.</b>	02	<b>3 Sold</b>	07	<b>13.3% of all active listings reported are in this price range.</b>	10.5
\$400,000 - \$449,999		-0-	<b>33 Active Listings</b>	03		---
\$450,000 - \$499,999		-0-	<b>33.0 mo. supply</b>	05		---
\$500,000 - \$549,999		-0-		03		---
\$550,000 - \$599,999	<b>'18</b> <b>03</b>	<b>'17</b> <b>08</b>		01	<b>'18</b> <b>33</b>	<b>'17</b> <b>35</b>
\$600,000 - \$699,999		-0-	<b>Last Month: 62.0 mo.</b>	01		---
\$700,000 - \$799,999	<b>-62.50%</b>	-0-	<b>Last Year: 13.1 mo.</b>	-0-	<b>-05.71%</b>	---
\$800,000 - \$899,999		-0-		-0-		---
\$900,000 - \$999,999		-0-		-0-		---
\$1,000,000 and over		-0-		02		---
<b>TOTALS:</b>		<b>85</b>		<b>249</b>		<b>8.8</b>
<b>Last Year:</b>		<b>94 (-09.57%)</b>		<b>191 (+30.37%)</b>		<b>6.1</b>

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 31 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 31, 2018. MLS data does not reflect all activity within the marketplace



**Sold Residential Properties Reported to M.L.S.**  
**IBERIA PARISH – RESALES**  
**January - March, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	02	03	4.5
\$20,000 - \$29,999	03 <b>55 Sold</b>	05	5.0
\$30,000 - \$39,999	02 <b>128 Active Listings</b>	05	7.5
\$40,000 - \$49,999	05	10	6.0
\$50,000 - \$59,999	02 <b>7.0 mo. supply</b>	15	22.5
\$60,000 - \$69,999	03	08	8.0
\$70,000 - \$79,999	07 <b>Last Month: 7.2 mo.</b>	15	6.4
\$80,000 - \$89,999	05	10	6.0
\$90,000 - \$99,999	05 <b>Last Year: 4.7 mo.</b>	06	3.6
\$100,000 - \$109,999	03	04	4.0
\$110,000 - \$119,999	02	15	22.5
\$120,000 - \$129,999	06	09	4.5
\$130,000 - \$139,999	07	12	5.1
\$140,000 - \$149,999	03	11	11.0
\$150,000 - \$159,999	04	08	6.0
\$160,000 - \$169,999	06 <b>27 Sold</b>	05	2.5
\$170,000 - \$179,999	03 <b>81 Active Listings</b>	05	5.0
\$180,000 - \$189,999	-0-	12	----
\$190,000 - \$199,999	03 <b>9.0 mo. supply</b>	11	11.0
\$200,000 - \$219,999	-0-	09	----
\$220,000 - \$239,999	04 <b>Last Month: 12.0 mo.</b>	08	6.0
\$240,000 - \$259,999	04 <b>Last Year: 8.3 mo.</b>	09	6.8
\$260,000 - \$279,999	02	08	12.0
\$280,000 - \$299,999	01	06	18.0
\$300,000 - \$349,999	-0-	09	----
\$350,000 - \$399,999	02	06	9.0
\$400,000 - \$449,999	-0- <b>03 Sold</b>	02	----
\$450,000 - \$499,999	-0- <b>28 Active Listings</b>	05	----
\$500,000 - \$549,999	-0- <b>28.0 mo. supply</b>	02	----
\$550,000 - \$599,999	01	01	3.0
\$600,000 - \$699,999	-0- <b>Last Month: 54.0 mo.</b>	01	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0- <b>Last Year: 11.6 mo.</b>	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	02	----
<b>TOTALS:</b>	<b>85</b>	<b>237</b>	<b>8.4</b>
<b>Last Year:</b>	<b>89 (-04.49%)</b>	<b>185 (+28.11%)</b>	<b>6.2</b>

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 31, 2018. MLS data does not reflect all activity within the marketplace



**Sold Residential Properties Reported to M.L.S.  
IBERIA PARISH - NEW CONSTRUCTION  
January - March, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	-0-	01	----
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	-0-	-0-	----
\$160,000 - \$169,999	-0-	-0-	----
\$170,000 - \$179,999	-0-	02	----
\$180,000 - \$189,999	-0-	-0-	----
\$190,000 - \$199,999	-0-	-0-	----
\$200,000 - \$219,999	-0-	-0-	----
\$220,000 - \$239,999	-0-	-0-	----
\$240,000 - \$259,999	-0-	02	----
\$260,000 - \$279,999	-0-	01	----
\$280,000 - \$299,999	-0-	01	----
\$300,000 - \$349,999	-0-	02	----
\$350,000 - \$399,999	-0-	01	----
\$400,000 - \$449,999	-0-	01	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	01	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
<b>TOTALS:</b>	<b>-0-</b>	<b>12</b>	<b>N/A</b>
<b>Last Year:</b>	<b>05 (N/A)</b>	<b>06 (+100.00%)</b>	<b>3.6</b>

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 1, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 1, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.  
ST. MARTIN PARISH  
January - March, 2018**

<b>Price Range</b>	<b>Number Reported Sold</b>	<b>Current # of Active Listings</b>	<b># of Months Supply</b>
\$19,999 OR UNDER	02	02	3.0
\$20,000 - \$29,999	01	02	6.0
\$30,000 - \$39,999	02	<b>43 Sold</b>	3.0
\$40,000 - \$49,999	06	<b>72 Active Listings</b>	2.0
\$50,000 - \$59,999	04	09	6.8
\$60,000 - \$69,999	05	<b>5.0 mo. Supply</b>	3.6
\$70,000 - \$79,999	03	05	5.0
\$80,000 - \$89,999	-0-	<b>Last Month: 5.1 mo.</b>	----
\$90,000 - \$99,999	02	08	12.0
\$100,000 - \$109,999	03	01	1.0
\$110,000 - \$119,999	02	06	9.0
\$120,000 - \$129,999	05	06	3.6
\$130,000 - \$139,999	03	07	7.0
\$140,000 - \$149,999	05	07	4.2
\$150,000 - \$159,999	02	05	7.5
\$160,000 - \$169,999	03	09	9.0
\$170,000 - \$179,999	01	<b>18 Sold</b>	18.0
\$180,000 - \$189,999	-0-	<b>83 Active Listings</b>	----
\$190,000 - \$199,999	01	<b>13.8 mo. Supply</b>	18.0
\$200,000 - \$219,999	03	09	9.0
\$220,000 - \$239,999	-0-	<b>Last Month: 15.6 mo.</b>	----
\$240,000 - \$259,999	03	09	9.0
\$260,000 - \$279,999	02	07	10.5
\$280,000 - \$299,999	03	08	8.0
\$300,000 - \$349,999	02	07	10.5
\$350,000 - \$399,999	01	06	18.0
\$400,000 - \$449,999	-0-	<b>04 Sold</b>	----
\$450,000 - \$499,999	01	<b>28 Active Listings</b>	9.0
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	<b>21.0 mo. supply</b>	----
\$600,000 - \$699,999	-0-	03	----
\$700,000 - \$799,999	-0-	<b>Last Month: 25.0 mo.</b>	----
\$800,000 - \$899,999	-0-	01	----
\$900,000 - \$999,999	-0-	01	----
\$1,000,000 and over	-0-	01	----
<b>TOTALS:</b>	<b>65</b>	<b>183</b>	<b>8.4</b>
<b>Last Year:</b>	<b>66 (-01.52%)</b>		

*SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued March 31, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of March 31, 2018. MLS data does not reflect all activity within the marketplace*

# 2018 Home Sales Outside Lafayette Parish

January – March 2018



# Residential Closed Sales Reported to the MLS From Outside of Lafayette Parish

*January – March 2018 vs. January – March 2017*

<b>PARISH</b>	<b>'18 Closed Sales</b>	<b>'17 Closed Sales</b>	<b>% + or -</b>	<b>'18 Closed \$ Volume</b>	<b>'17 Closed \$ Volume</b>	<b>% + or -</b>
Iberia	85	94	- 09.6%	\$11,537,488	\$12,481,336	- 07.6%
St. Landry	82	84	- 02.4%	\$ 9,244,008	\$10,707,805	- 13.7%
St. Martin	65	66	- 01.5%	\$ 9,046,775	\$10,511,206	- 13.9%
Vermillion	61	75	- 18.7%	\$ 8,582,961	\$11,089,790	- 22.6%
Acadia	51	47	+08.5%	\$ 5,849,550	\$ 5,030,401	+16.3%
Evangeline	23	19	+21.1%	\$ 2,663,300	\$ 1,478,500	+80.1%
St. Mary	13	16	- 18.8%	\$ 1,145,280	\$ 1,638,400	- 30.1%
Jeff Davis	-0-	-0-	N/C	\$ -0-	\$ -0-	N/A
Other	08	09		\$ 1,619,400	\$ 1,423,400	
<b>TOTAL</b>	<b>388</b>	<b>410</b>	<b>- 05.4%</b>	<b>\$49,688,762</b>	<b>\$54,360,838</b>	<b>- 08.6%</b>

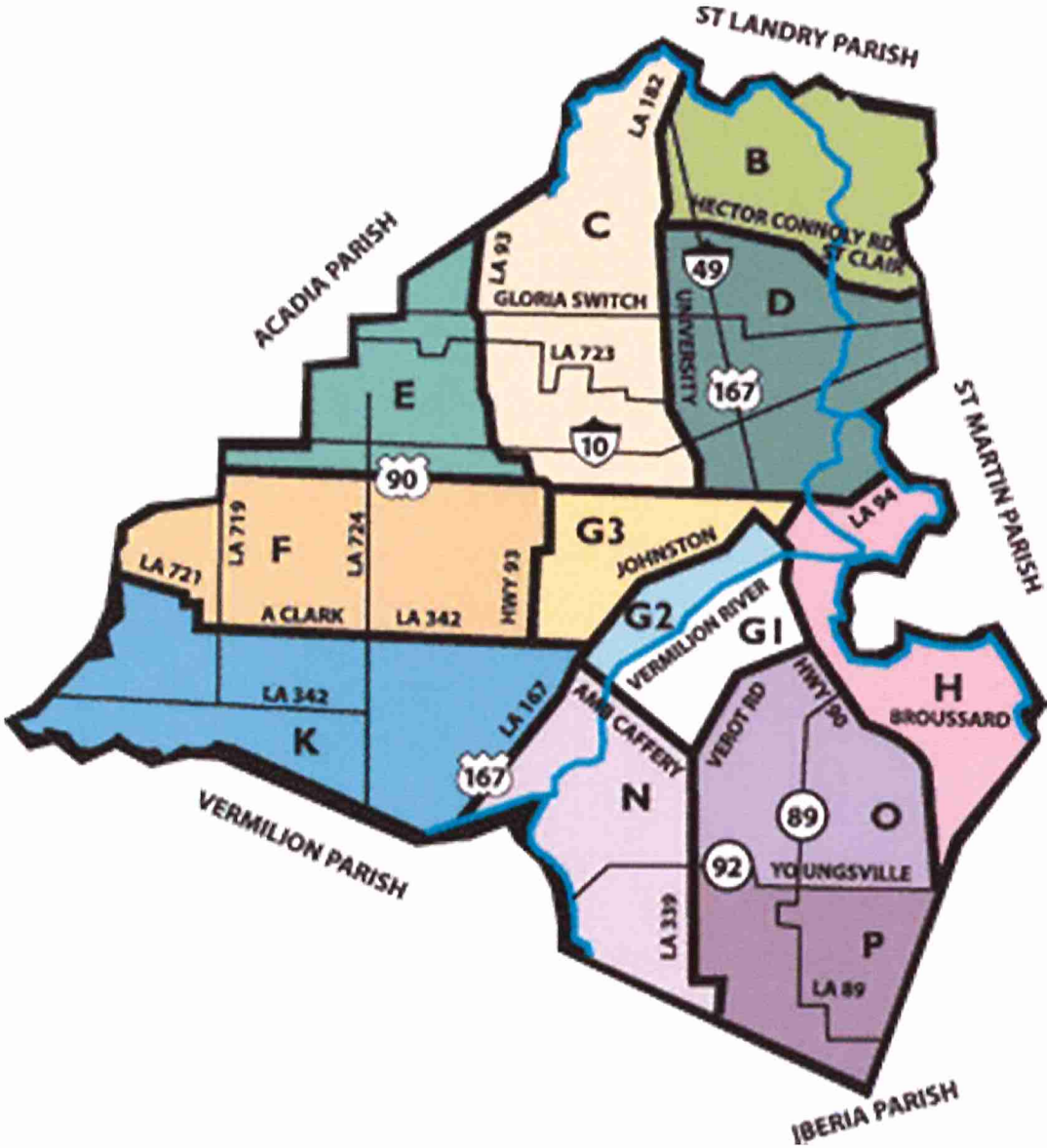
January – March 2018 closed residential sales from the above parishes represent 35.6% of the total number of closed transactions reported to the MLS and 24.3% of the closed sale dollar volume. This compares with 36.1% of the total number of closed transactions reported to the MLS and 26.5% of the closed dollar volume as of January – March 2017.

<b>PARISH</b>	<b>'18 Average Sale Price</b>	<b>'17 Average Sale Price</b>	<b>% + or -</b>	<b>'18 Median Sale Price</b>	<b>'17 Median Sale Price</b>	<b>% + or -</b>
Vermillion	\$140,704	\$147,863	- 04.8%	\$130,000	\$165,000	- 21.2%
St. Martin	\$139,181	\$159,260	- 12.6%	\$127,500	\$139,950	- 08.9%
Iberia	\$135,735	\$132,780	+02.2%	\$128,000	\$117,325	+09.1%
St. Mary	\$127,358	\$102,400	- 14.0%	\$100,619	\$101,500	- 17.9%
Evangeline	\$115,795	\$ 77,815	+48.8%	\$ 77,000	\$ 73,675	+04.5%
Acadia	\$114,697	\$107,029	+07.2%	\$115,000	\$100,000	+15.0%
St. Landry	\$112,731	\$127,473	- 11.6%	\$103,025	\$107,000	- 03.7%



# 2018 Lafayette Parish Home Sales by GEO Area

January – March 2018



# Lafayette Parish Closed Sales Reported to the MLS by GEO Area

## January – March 2018 vs. January – March 2017

	'18 Closed Sales	'17 Closed Sales	% + or -	'18 Closed \$ Volume	'17 Closed \$ Volume	% + or -	'18 Avg. Sale Price	'17 Avg. Sale Price	% + or -	# Mos. Supply
Area B	09	07	+28.6%	\$ 2,162,800	\$ 907,300	+138.4%	\$240,311	\$129,614	+85.4%	5.7 mos.
Area C	55	58	-05.2%	\$ 7,895,940	\$ 7,693,508	+02.6%	\$143,562	\$132,646	+08.2%	4.5 mos.
Area D	71	87	-18.4%	\$ 11,000,282	\$ 12,384,162	-11.2%	\$154,933	\$142,346	+08.8%	5.9 mos.
Area E	08	08	N/C	\$ 1,308,300	\$ 1,051,900	+24.4%	\$163,537	\$131,487	+24.4%	12.4 mos.
Area F	31	23	+34.8%	\$ 5,370,300	\$ 3,741,000	+43.6%	\$173,235	\$162,652	+06.5%	5.5 mos.
Area G1	37	42	-11.9%	\$ 11,319,000	\$ 14,395,600	-21.4%	\$305,918	\$342,752	-10.8%	7.2 mos.
Area G2	53	50	+06.0%	\$ 11,888,270	\$ 9,195,500	+29.3%	\$224,306	\$183,910	+22.0%	4.7 mos.
Area G3	60	62	-03.2%	\$ 10,151,250	\$ 9,653,725	+05.2%	\$169,187	\$155,705	+08.7%	7.2 mos.
Area H	12	13	-07.7%	\$ 2,618,800	\$ 1,975,977	+32.5%	\$218,233	\$151,998	+43.6%	7.8 mos.
Area K	25	32	-21.9%	\$ 3,797,648	\$ 6,063,700	-37.4%	\$151,905	\$189,490	-19.8%	4.6 mos.
Area N	86	101	-14.9%	\$ 23,081,423	\$ 24,823,798	-07.0%	\$268,388	\$245,780	+09.2%	8.4 mos.
Area O	189	178	+06.2%	\$ 47,437,620	\$ 43,966,594	+07.9%	\$250,992	\$247,003	+01.6%	6.8 mos.
Area P	65	65	N/C	\$ 16,808,797	\$ 14,709,850	+14.3%	\$258,596	\$226,305	+14.3%	5.8 mos.
<b>TOTAL</b>	<b>701</b>	<b>726</b>	<b>-03.4%</b>	<b>\$154,840,430</b>	<b>\$150,562,614</b>	<b>+02.8%</b>	<b>\$220,885</b>	<b>\$207,386</b>	<b>+06.5%</b>	<b>7.2 mos.</b>

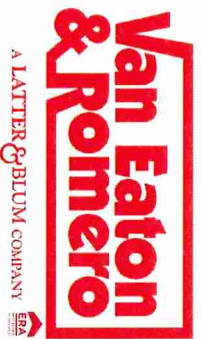
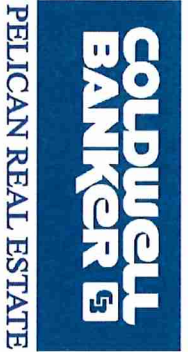
*Lafayette North (Areas B, C, D, E): 143 sales in 2018 vs. 160 in 2017 – 10.6% decrease \$22,367,322 in 2018 sale \$ volume vs \$22,036,870 in 2017 – 1.5% increase (20.4% of total sales/14.5% of total \$ volume)*  
*West Lafayette (Areas F, X): 56 sales in 2018 vs. 55 in 2017 – 1.8% increase \$9,167,948 in 2018 sale \$ volume vs. \$9,804,700 in 2017 – 6.5% decrease (8.0% of total sales/5.9% of total \$ volume)*  
*Central Lafayette (Areas G1, G2, G3): 150 sales in 2018 vs. 154 in 2017 – 2.6% decrease \$33,358,520 in 2018 vs. \$33,244,825 in 2017 – 0.3% increase (21.4% of total sales/21.5% of total \$ volume)*  
*South Lafayette (Areas N, O, P): 340 sales in 2018 vs. 344 in 2017 – 1.2% decrease \$87,327,840 in 2018 vs. \$83,500,242 in 2017 – 4.6% increase (48.5% of total sales/56.4% of total \$ volume)*  
*East Lafayette (Area H): 340 sales in 2018 vs. 344 in 2017 – 1.2% decrease \$87,327,840 in 2018 vs. \$83,500,242 in 2017 – 4.6% increase (1.7% of total sales/1.7% of total \$ volume)*

# Residential Market Share

January – March 2018



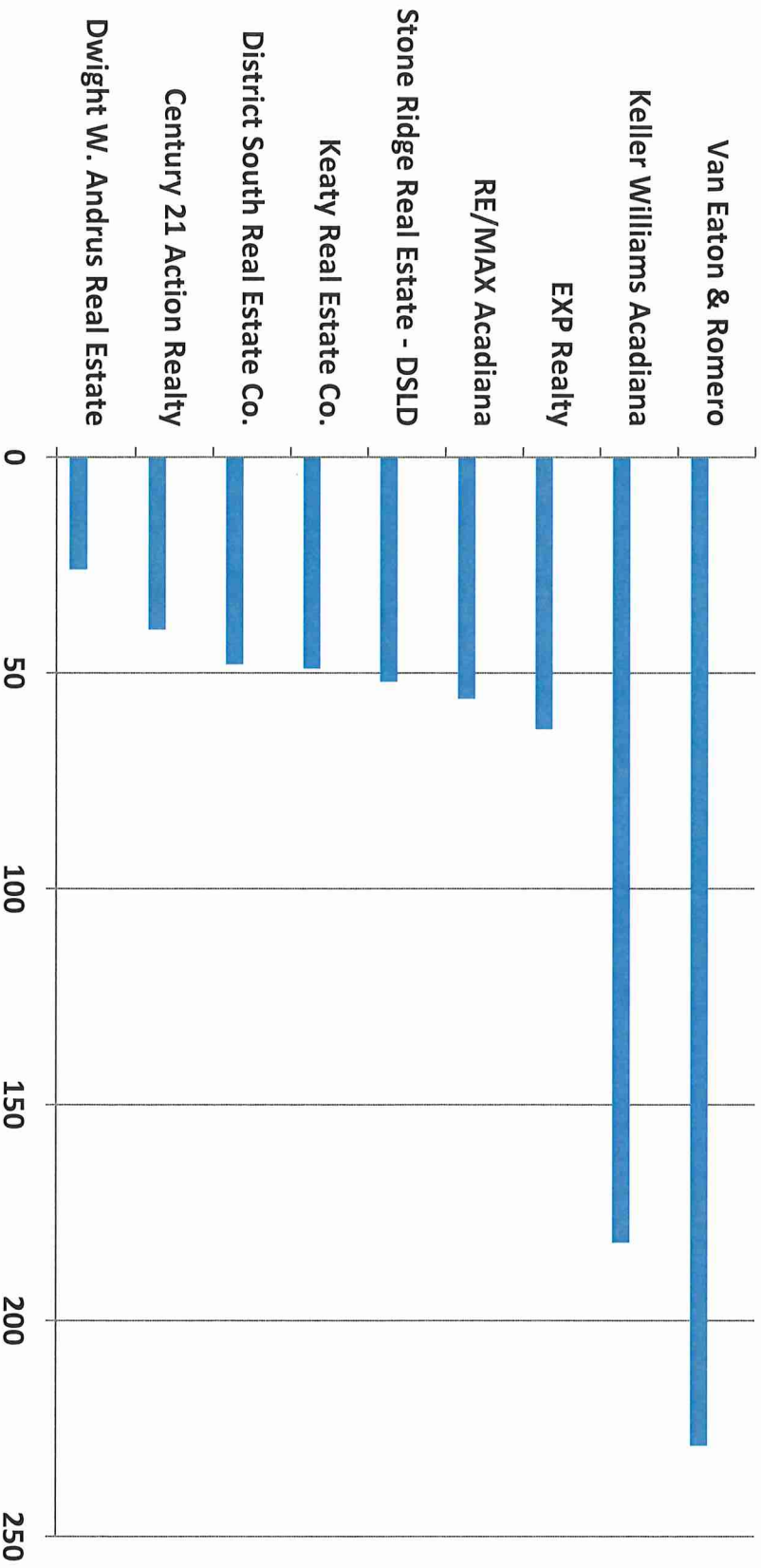
Tell us what **YOU** want.



**TWO GREAT COMPANIES, NOW ONE NAME!**

## Closed Single Family Listing Sides – All GEO Areas

January – March 2018





# Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

As of Monday, April 9, 2018 10:28:31 AM

Date Range: 1/1/2018 to 3/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	229.0	54,391,485	237,517	21.03	26.59
2	Keller Williams Realty Acadiana (I000906)	181.5	29,900,731	164,742	16.67	14.62
3	EXP Realty, LLC (I001154)	62.5	11,780,965	188,495	5.74	5.76
4	RE/MAX Acadiana (I000020)	56.0	11,101,413	198,240	5.14	5.43
5	Stone Ridge Real Estate (I001089)	52.0	11,247,535	216,299	4.78	5.50
6	Keaty Real Estate Company (I000932)	49.0	11,268,775	229,975	4.50	5.51
7	District South Real Estate Co. (I001224)	47.5	9,319,110	196,192	4.36	4.56
8	Century 21 Action Realty (I001065)	40.0	3,672,532	91,813	3.67	1.80
9	Dwight W. Andrus Real Est, LLC (I000004)	26.0	6,884,390	264,784	2.39	3.37
10	Southern Lifestyle Realty, LLC (I001043)	23.0	6,049,130	263,006	2.11	2.96
11	McGeeScott Realty (I001196)	22.0	3,818,900	173,586	2.02	1.87
12	Lampighter Realty, LLC (I001186)	18.0	3,692,199	205,122	1.65	1.81
13	Brandon E. Breaux Real Estate (I000979)	16.0	1,305,730	81,608	1.47	0.64
14	Caffery Real Estate, Inc. (I000915)	15.0	1,225,418	81,695	1.38	0.60
15	HUNCO Real Estate (I001141)	13.0	2,764,800	212,677	1.19	1.35
16	Century 21 DCG/Aguillard-Eunice (I001063)	13.0	1,203,350	92,565	1.19	0.59
17	Steve Stigall (I001133)	11.0	2,074,048	188,550	1.01	1.01
18	Gateway Realty, Inc. (I000062)	11.0	795,050	72,277	1.01	0.39
19	Rayne Realty Co, Inc (I000111)	9.5	997,200	104,968	0.87	0.49
20	New Investors Inc (I000935)	9.0	557,100	61,900	0.83	0.27
21	Reliance Real Estate Group (I001039)	8.0	2,001,980	250,248	0.73	0.98
22	Robbie Breaux & Team Powered by EXP Realty (I001230)	8.0	1,643,098	205,387	0.73	0.80
23	Dream Home Realty, LLC (I001181)	7.0	1,049,013	149,859	0.64	0.51
24	Realty of Acadiana, LLC (I001193)	7.0	319,451	45,636	0.64	0.16
25	Cachet Real Estate, LLC (I001111)	6.5	800,100	123,092	0.60	0.39
26	Choice Realty (I000991)	6.0	2,492,500	415,417	0.55	1.22
27	Non-Mbr Office/Seller (I90001)	6.0	1,772,900	295,483	0.55	0.87
28	Red Door Realty Acadiana (I001187)	6.0	754,900	125,817	0.55	0.37
29	RE/MAX Rice Realty (I001103)	6.0	654,000	109,000	0.55	0.32
30	Century 21 DCG/Aguillard-Opel (I000987)	6.0	591,050	98,508	0.55	0.29
31	Real Estate de Louisiane (I000040)	5.0	821,400	164,280	0.46	0.40
32	Parish Realty Acadiana (I001178)	5.0	643,300	128,660	0.46	0.31
33	Core Realty (I000061)	5.0	548,000	109,600	0.46	0.27
34	RealHome Services & Solutions (I001124)	5.0	237,559	47,512	0.46	0.12
35	ReHive, LLC (I001228)	4.5	761,600	169,244	0.41	0.37
36	Garber-Seaux Real Estate LLC (I001132)	4.0	1,032,000	258,000	0.37	0.50
37	Trahan Real Estate Group (I001137)	4.0	736,500	184,125	0.37	0.36
38	A.L.C. Real Estate (I000016)	4.0	654,000	163,500	0.37	0.32
39	Premier Realty of Acadiana LLC (I001172)	4.0	475,500	118,875	0.37	0.23
40	Rome Realty (I001106)	3.0	1,497,772	499,257	0.28	0.73

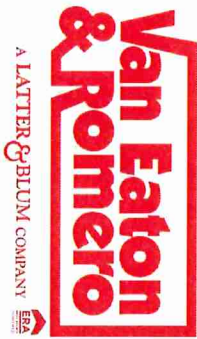
41	Sam Robertson Real Estate Co (I000214)	3.0	425,000	141,667	0.28	0.21
42	James Real Estate (I000925)	3.0	335,510	111,837	0.28	0.16
43	Thibodeaux Reed Realty, LLC (I001190)	3.0	332,400	110,800	0.28	0.16
44	Roberson Realty (I001122)	3.0	202,000	67,333	0.28	0.10
45	Cajun Real Estate (I000975)	3.0	171,500	57,167	0.28	0.08
46	Venus Realty Corporation (I000155)	2.0	811,000	405,500	0.18	0.40
47	LA Real Estate and Appraisal (I001032)	2.0	492,000	246,000	0.18	0.24
48	Mirian Real Estate (I000081)	2.0	484,250	242,125	0.18	0.24
49	Magnolia Property Investments, LLC (I001041)	2.0	415,000	207,500	0.18	0.20
50	Kathy Dyson Realty (I001105)	2.0	398,000	199,000	0.18	0.19
51	Engel & Voelkers Lafayette (I000944)	2.0	380,900	190,450	0.18	0.19
52	Your Southern Real Estate Co. (I001135)	2.0	365,000	182,500	0.18	0.18
53	Hargroder Real Estate Group (I001199)	2.0	333,000	166,500	0.18	0.16
54	Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.18	0.15
55	Majestic Realty & Investments LLC (I001173)	2.0	290,000	145,000	0.18	0.14
56	David Landry Real Estate, LLC (I001066)	2.0	276,900	138,450	0.18	0.14
57	Robins Real Estate, LLC (I001120)	2.0	274,500	137,250	0.18	0.13
58	EXP Realty Associates, LLC (I001185)	2.0	267,000	133,500	0.18	0.13
59	Sunrise Realty (I001078)	2.0	200,000	100,000	0.18	0.10
60	Cindy Herring Real Estate (I001038)	2.0	187,000	93,500	0.18	0.09
61	Broussard Realty & Appraisal (I001000)	2.0	175,000	87,500	0.18	0.09
62	Atlas Realty of Acadiana (I001119)	2.0	157,000	78,500	0.18	0.08
63	Real Broker, LLC (I001229)	1.5	263,950	175,967	0.14	0.13
64	CJS Custom Builders, LLC (I001227)	1.0	383,000	383,000	0.09	0.19
65	Spectrum Real Estate (I000032)	1.0	304,000	304,000	0.09	0.15
66	Beclon Real Estate (I001130)	1.0	280,000	280,000	0.09	0.14
67	Christe Dailey Realty (I000917)	1.0	247,000	247,000	0.09	0.12
68	M & R Properties (I000099)	1.0	172,998	172,998	0.09	0.08
69	Hebert Properties (I000216)	1.0	172,000	172,000	0.09	0.08
70	Savvy Team Realty, LLC (I001123)	1.0	169,000	169,000	0.09	0.08
71	PROREE, LLC (I001150)	1.0	167,000	167,000	0.09	0.08
72	GrandMark Realty, LLC (I001068)	1.0	160,000	160,000	0.09	0.08
73	Credeur Properties (I000095)	1.0	145,000	145,000	0.09	0.07
74	A. Reaux Real Estate, LLC (I001079)	1.0	140,000	140,000	0.09	0.07
75	Michael Doran R. E., LLC (I001159)	1.0	127,500	127,500	0.09	0.06
76	Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.09	0.06
77	PMI Integrity Properties (I001195)	1.0	100,000	100,000	0.09	0.05
78	Gauthier Real Estate, Inc. (I000036)	1.0	95,000	95,000	0.09	0.05
79	Duncan Realty Professionals, LLC (I001217)	1.0	92,000	92,000	0.09	0.04
80	Home Realty of Acadiana (I000996)	1.0	76,700	76,700	0.09	0.04
81	Bon Aimee Realty (I001189)	1.0	70,000	70,000	0.09	0.03
82	Better Homes, Ranches & Properties (I001016)	1.0	70,000	70,000	0.09	0.03
83	Camelot Realty (I000038)	1.0	65,000	65,000	0.09	0.03
84	Titan Real Estate Services, LLC (I001110)	1.0	61,000	61,000	0.09	0.03
85	Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.09	0.03
86	Champs Real Estate & Prop. Mgt (I001156)	1.0	39,000	39,000	0.09	0.02
87	Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.09	0.01
88	JL Real Estate, LLC (I001091)	0.5	105,000	210,000	0.05	0.05
Totals:		1089.0	204,529,192.50	187,813.77	100%	100%

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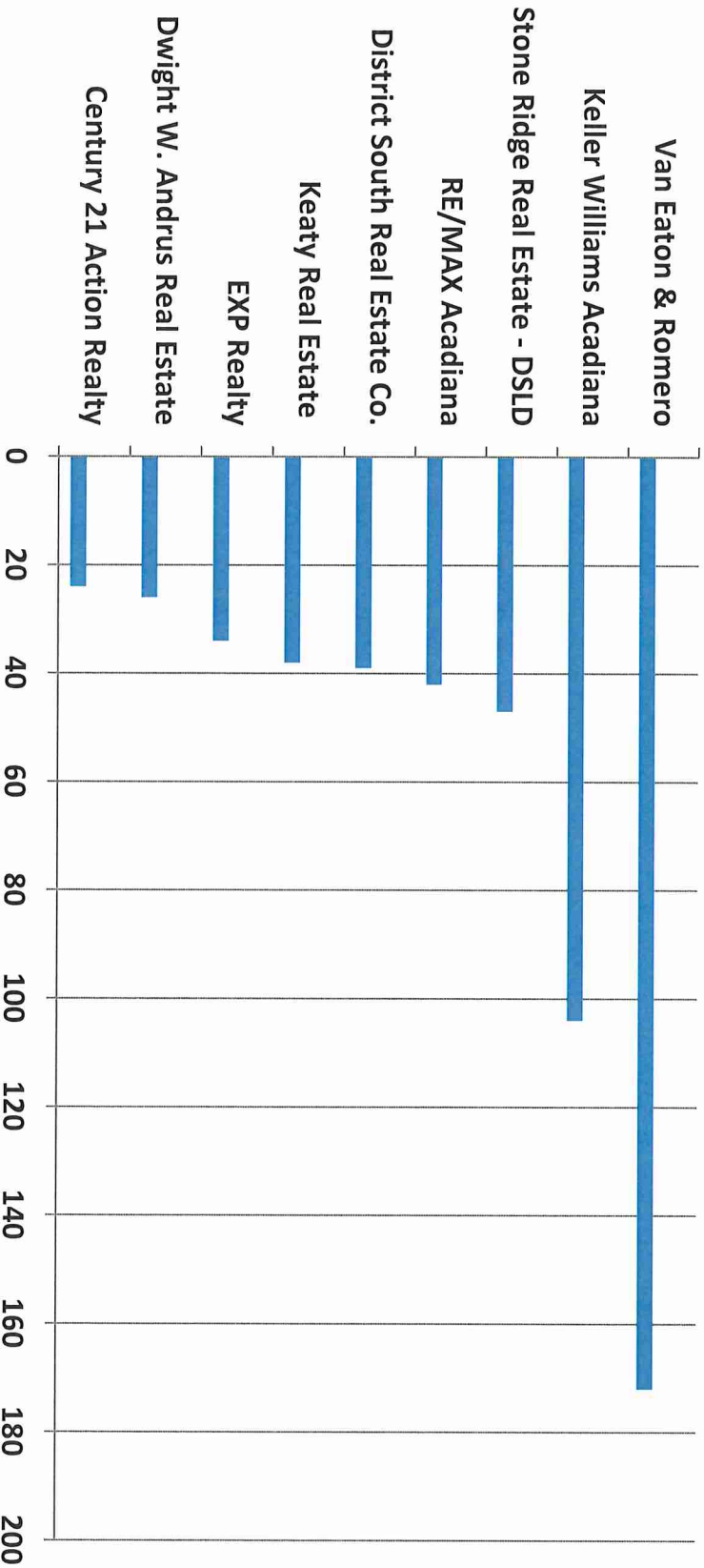
PELICAN REAL ESTATE



TWO GREAT COMPANIES, NOW ONE NAME!

## Closed Single Family Listing Sides – Lafayette Parish

January – March 2018





# Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Monday, April 9, 2018 10:46:16 AM

Date Range: 1/1/2018 to 3/31/2018

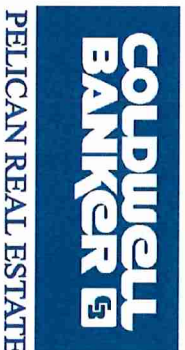
Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	172.0	45,278,522	263,247	24.54	29.24
2	Keller Williams Realty Acadiana (I000906)	104.0	20,361,552	195,784	14.84	13.15
3	Stone Ridge Real Estate (I001089)	47.0	10,229,135	217,641	6.70	6.61
4	RE/MAX Acadiana (I000020)	42.0	8,840,038	210,477	5.99	5.71
5	District South Real Estate Co. (I001224)	39.0	8,205,100	210,387	5.56	5.30
6	Keaty Real Estate Company (I000932)	38.0	9,066,800	238,600	5.42	5.86
7	EXP Realty, LLC (I001154)	34.0	7,364,665	216,608	4.85	4.76
8	Dwight W. Andrus Real Est, LLC (I000004)	26.0	6,884,390	264,784	3.71	4.45
9	Century 21 Action Realty (I001065)	24.0	2,510,282	104,595	3.42	1.62
10	Southern Lifestyle Realty, LLC (I001043)	22.0	5,909,230	268,601	3.14	3.82
11	Lamplighter Realty, LLC (I001186)	15.0	3,195,199	213,013	2.14	2.06
12	HUNCO Real Estate (I001141)	13.0	2,764,800	212,677	1.85	1.79
13	Steve Stigall (I001133)	11.0	2,074,048	188,550	1.57	1.34
14	Robbie Breaux & Team Powered by EXP Realty (I001230)	8.0	1,643,098	205,387	1.14	1.06
15	Reliance Real Estate Group (I001039)	7.0	1,676,980	239,569	1.00	1.08
16	Red Door Realty Acadiana (I001187)	6.0	754,900	125,817	0.86	0.49
17	Gateway Realty, Inc. (I000062)	5.0	508,850	101,770	0.71	0.33
18	Cachet Real Estate, LLC (I001111)	4.5	459,100	102,022	0.64	0.30
19	Choice Realty (I000991)	4.0	1,807,500	451,875	0.57	1.17
20	McGeeScott Realty (I001196)	4.0	752,500	188,125	0.57	0.49
21	Real Estate de Louisiane (I000040)	4.0	656,500	164,125	0.57	0.42
22	ReHive, LLC (I001228)	3.5	611,600	174,743	0.50	0.39
23	Rome Realty (I001106)	3.0	1,497,772	499,257	0.43	0.97
24	Garber-Seaux Real Estate LLC (I001132)	3.0	985,000	328,333	0.43	0.64
25	Dream Home Realty, LLC (I001181)	3.0	742,500	247,500	0.43	0.48
26	Trahan Real Estate Group (I001137)	3.0	579,000	193,000	0.43	0.37
27	Brandon E. Breaux Real Estate (I000979)	3.0	349,200	116,400	0.43	0.23
28	RealHome Services & Solutions (I001124)	3.0	183,859	61,286	0.43	0.12
29	Non-Mbr Office/Seller (I90001)	2.0	1,005,000	502,500	0.29	0.65
30	Venus Realty Corporation (I000155)	2.0	811,000	405,500	0.29	0.52
31	Mirian Real Estate (I000081)	2.0	484,250	242,125	0.29	0.31
32	Magnolia Property Investments, LLC (I001041)	2.0	415,000	207,500	0.29	0.27
33	Engel & Voelkers Lafayette (I000944)	2.0	380,900	190,450	0.29	0.25
34	Parish Realty Acadiana (I001178)	2.0	373,000	186,500	0.29	0.24
35	Hargroder Real Estate Group (I001199)	2.0	333,000	166,500	0.29	0.22
36	Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.29	0.20
37	Majestic Realty & Investments LLC (I001173)	2.0	290,000	145,000	0.29	0.19
38	Thibodeaux Reed Realty, LLC (I001190)	2.0	232,500	116,250	0.29	0.15
39	Real Broker, LLC (I001229)	1.5	263,950	175,967	0.21	0.17
40	CJS Custom Builders, LLC (I001227)	1.0	383,000	383,000	0.14	0.25

41 Spectrum Real Estate (I000032)	1.0	304,000	304,000	0.14	0.20
42 A.L.C. Real Estate (I000016)	1.0	285,000	285,000	0.14	0.18
43 Beclon Real Estate (I001130)	1.0	280,000	280,000	0.14	0.18
44 EXP Realty Associates, LLC (I001185)	1.0	225,000	225,000	0.14	0.15
45 Your Southern Real Estate Co. (I001135)	1.0	215,000	215,000	0.14	0.14
46 Hebert Properties (I000216)	1.0	172,000	172,000	0.14	0.11
47 Savvy Team Realty, LLC (I001123)	1.0	169,000	169,000	0.14	0.11
48 PROREE, LLC (I001150)	1.0	167,000	167,000	0.14	0.11
49 GrandMark Realty, LLC (I001068)	1.0	160,000	160,000	0.14	0.10
50 Sam Robertson Real Estate Co (I000214)	1.0	155,000	155,000	0.14	0.10
51 Caffery Real Estate, Inc. (I000915)	1.0	150,000	150,000	0.14	0.10
52 David Landry Real Estate, LLC (I001066)	1.0	148,900	148,900	0.14	0.10
53 A. Reaux Real Estate, LLC (I001079)	1.0	140,000	140,000	0.14	0.09
54 Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.14	0.07
55 Atlas Realty of Acadiana (I001119)	1.0	109,000	109,000	0.14	0.07
56 PMI Integrity Properties (I001195)	1.0	100,000	100,000	0.14	0.06
57 Duncan Realty Professionals, LLC (I001217)	1.0	92,000	92,000	0.14	0.06
58 Rayne Realty Co, Inc (I000111)	1.0	87,500	87,500	0.14	0.06
59 Home Realty of Acadiana (I000996)	1.0	76,700	76,700	0.14	0.05
60 James Real Estate (I000925)	1.0	75,010	75,010	0.14	0.05
61 Better Homes, Ranches & Properties (I001016)	1.0	70,000	70,000	0.14	0.05
62 Titan Real Estate Services, LLC (I001110)	1.0	61,000	61,000	0.14	0.04
63 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.14	0.04
64 Century 21 DCG/Aguillard-Opel (I000987)	1.0	55,000	55,000	0.14	0.04
65 Champs Real Estate & Prop. Mgt (I001156)	1.0	39,000	39,000	0.14	0.03
66 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.14	0.02
67 Realty of Acadiana, LLC (I001193)	1.0	21,000	21,000	0.14	0.01
68 JL Real Estate, LLC (I001091)	0.5	105,000	210,000	0.07	0.07
Totals:	701.0	154,840,430.50	220,885.06	100%	100%

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Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).

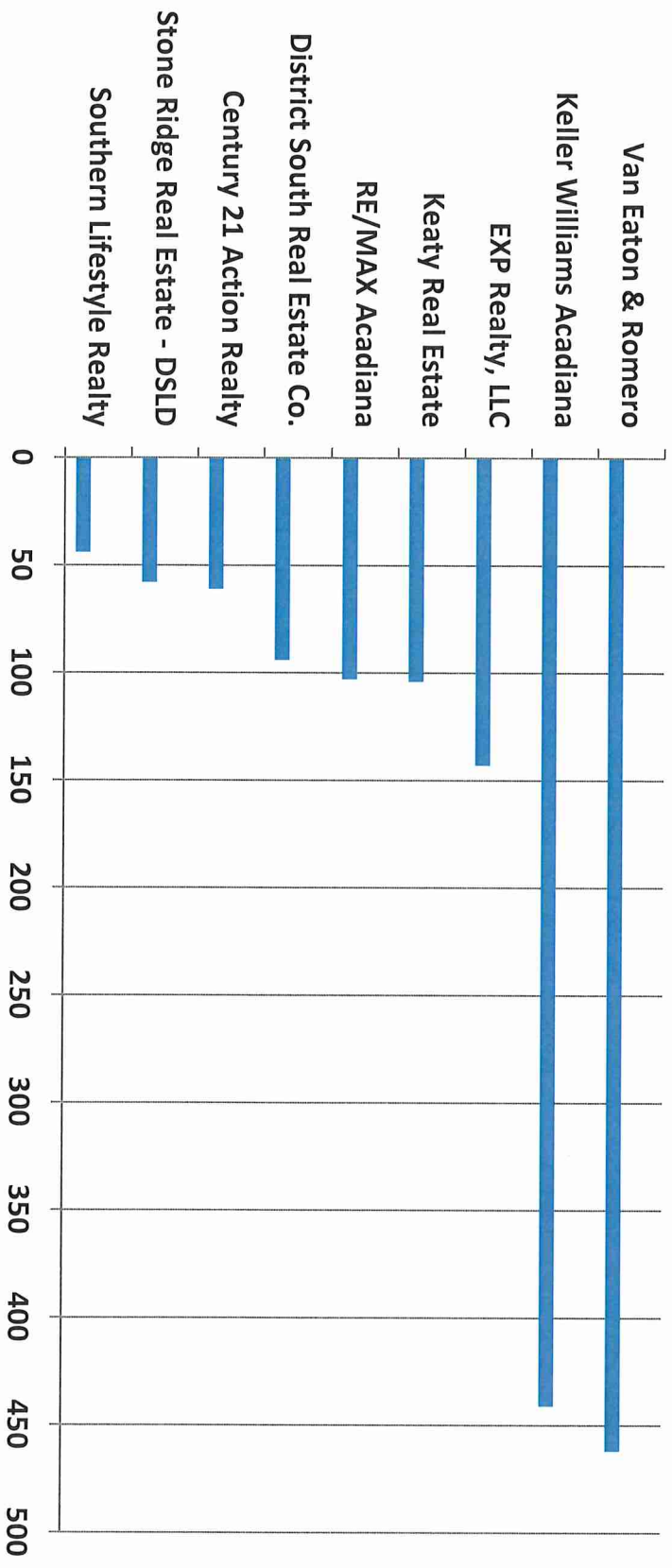


TWO GREAT COMPANIES, NOW ONE NAME!

## Closed Single Family Listing or Selling Sides

All GEO Areas

January – March 2018





# Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

As of Monday, April 9, 2018 10:53:42 AM

Date Range: 1/1/2018 to 3/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	462.0	108,714,140	235,312	21.21	26.58
2	Keller Williams Realty Acadiana (I000906)	441.0	76,061,954	172,476	20.25	18.59
3	EXP Realty, LLC (I001154)	142.5	23,358,420	163,919	6.54	5.71
4	Keaty Real Estate Company (I000932)	104.0	22,088,862	212,393	4.78	5.40
5	RE/MAX Acadiana (I000020)	103.0	21,066,641	204,530	4.73	5.15
6	District South Real Estate Co. (I001224)	93.5	18,091,510	193,492	4.29	4.42
7	Century 21 Action Realty (I001065)	61.0	6,377,952	104,557	2.80	1.56
8	Stone Ridge Real Estate (I001089)	58.0	12,541,220	216,228	2.66	3.07
9	Southern Lifestyle Realty, LLC (I001043)	44.0	12,575,705	285,811	2.02	3.07
10	Non-Mbr Office/Seller (I90001)	39.0	7,878,708	202,018	1.79	1.93
11	McGeeScott Realty (I001196)	38.0	6,638,550	174,699	1.74	1.62
12	Dwight W. Andrus Real Est, LLC (I000004)	37.0	9,167,590	247,773	1.70	2.24
13	Lamplighter Realty, LLC (I001186)	24.0	5,090,199	212,092	1.10	1.24
14	Dream Home Realty, LLC (I001181)	24.0	3,524,856	146,869	1.10	0.86
15	HUNCO Real Estate (I001141)	22.0	4,566,800	207,582	1.01	1.12
16	Caffery Real Estate, Inc. (I000915)	21.0	1,772,518	84,406	0.96	0.43
17	Brandon E. Breaux Real Estate (I000979)	21.0	1,541,380	73,399	0.96	0.38
18	Parish Realty Acadiana (I001178)	20.0	2,565,713	128,286	0.92	0.63
19	Century 21 DCG/Aguillard-Eunice (I001063)	20.0	2,252,100	112,605	0.92	0.55
20	Robbie Breaux & Team Powered by EXP Realty (I001230)	16.0	3,386,440	211,652	0.73	0.83
21	RE/MAX Rice Realty (I001103)	16.0	1,529,900	95,619	0.73	0.37
22	Gateway Realty, Inc. (I000062)	16.0	1,379,050	86,191	0.73	0.34
23	Red Door Realty Acadiana (I001187)	15.0	2,284,500	152,300	0.69	0.56
24	Rayne Realty Co, Inc (I000111)	14.5	1,463,200	100,910	0.67	0.36
25	Realty of Acadiana, LLC (I001193)	12.0	767,251	63,938	0.55	0.19
26	Steve Stigall (I001133)	11.0	2,074,048	188,550	0.51	0.51
27	New Investors Inc (I000935)	11.0	653,900	59,445	0.51	0.16
28	Cachet Real Estate, LLC (I001111)	10.5	1,505,100	143,343	0.48	0.37
29	Engel & Voelkers Lafayette (I000944)	10.0	2,257,100	225,710	0.46	0.55
30	Century 21 DCG/Aguillard-Opel (I000987)	10.0	912,650	91,265	0.46	0.22
31	ReHive, LLC (I001228)	9.5	1,831,600	192,800	0.44	0.45
32	Reliance Real Estate Group (I001039)	9.0	2,056,980	228,553	0.41	0.50
33	Mirian Real Estate (I000081)	9.0	1,530,150	170,017	0.41	0.37
34	Premier Realty of Acadiana LLC (I001172)	8.0	951,000	118,875	0.37	0.23
35	Real Broker, LLC (I001229)	7.5	1,111,200	148,160	0.34	0.27
36	Goldie Locks Realty LLC (I001197)	7.0	987,900	141,129	0.32	0.24
37	Core Realty (I000061)	7.0	945,500	135,071	0.32	0.23
38	Majestic Realty & Investments LLC (I001173)	7.0	849,685	121,384	0.32	0.21
39	Thibodeaux Reed Realty, LLC (I001190)	7.0	789,500	112,786	0.32	0.19
40	Choice Realty (I000991)	6.0	2,492,500	415,417	0.28	0.61

41 Hargroder Real Estate Group (I001199)	6.0	1,451,588	241,931	0.28	0.35
42 Garber-Seaux Real Estate LLC (I001132)	6.0	1,410,500	235,083	0.28	0.34
43 James Real Estate (I000925)	6.0	1,243,020	207,170	0.28	0.30
44 Trahan Real Estate Group (I001137)	6.0	1,238,500	206,417	0.28	0.30
45 A.L.C. Real Estate (I000016)	6.0	1,152,800	192,133	0.28	0.28
46 Your Southern Real Estate Co. (I001135)	6.0	1,037,900	172,983	0.28	0.25
47 Real Estate de Louisiane (I000040)	6.0	1,022,400	170,400	0.28	0.25
48 Kathy Dyson Realty (I001105)	6.0	1,007,400	167,900	0.28	0.25
49 Guidry & Co. Real Estate, Inc. (I000109)	6.0	673,418	112,236	0.28	0.16
50 Roberson Realty (I001122)	6.0	532,900	88,817	0.28	0.13
51 David Landry Real Estate, LLC (I001066)	5.0	1,027,500	205,500	0.23	0.25
52 Sam Robertson Real Estate Co (I000214)	5.0	914,900	182,980	0.23	0.22
53 Sunrise Realty (I001078)	5.0	512,900	102,580	0.23	0.13
54 RealHome Services & Solutions (I001124)	5.0	237,559	47,512	0.23	0.06
55 Rome Realty (I001106)	4.0	2,144,864	536,216	0.18	0.52
56 PMI Integrity Properties (I001195)	4.0	951,000	237,750	0.18	0.23
57 LA Real Estate and Appraisal (I001032)	4.0	869,000	217,250	0.18	0.21
58 Christie Dailey Realty (I000917)	4.0	842,500	210,625	0.18	0.21
59 Beclon Real Estate (I001130)	4.0	797,800	199,450	0.18	0.20
60 Duncan Realty Professionals, LLC (I001217)	4.0	560,000	140,000	0.18	0.14
61 Cindy Herring Real Estate (I001038)	4.0	362,875	90,719	0.18	0.09
62 Cajun Real Estate (I000975)	4.0	246,500	61,625	0.18	0.06
63 Venus Realty Corporation (I000155)	3.0	1,216,000	405,333	0.14	0.30
64 EXP Realty Associates, LLC (I001185)	3.0	524,000	174,667	0.14	0.13
65 Robins Real Estate, LLC (I001120)	3.0	478,000	159,333	0.14	0.12
66 Gauthier Real Estate, Inc. (I000036)	3.0	342,400	114,133	0.14	0.08
67 Atlas Realty of Acadiana (I001119)	3.0	327,000	109,000	0.14	0.08
68 Broussard Realty & Appraisal (I001000)	3.0	275,000	91,667	0.14	0.07
69 Bon Aimee Realty (I001189)	3.0	217,000	72,333	0.14	0.05
70 Spectrum Real Estate (I000032)	2.0	588,000	294,000	0.09	0.14
71 A. Reaux Real Estate, LLC (I001079)	2.0	562,540	281,270	0.09	0.14
72 Engel & Voelkers Lake Charles (I001134)	2.0	455,000	227,500	0.09	0.11
73 Magnolia Property Investments, LLC (I001041)	2.0	415,000	207,500	0.09	0.10
74 Savvy Team Realty, LLC (I001123)	2.0	379,000	189,500	0.09	0.09
75 PROREE, LLC (I001150)	2.0	334,000	167,000	0.09	0.08
76 GrandMark Realty, LLC (I001068)	2.0	334,000	167,000	0.09	0.08
77 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.09	0.08
78 Credeur Properties (I000095)	2.0	290,000	145,000	0.09	0.07
79 Legacy Real Estate Services (I000955)	2.0	243,600	121,800	0.09	0.06
80 Williams Realty Group (I000977)	2.0	239,000	119,500	0.09	0.06
81 Better Homes, Ranches & Properties (I001016)	2.0	171,050	85,525	0.09	0.04
82 Sky Universal Realty LLC (I001194)	2.0	167,000	83,500	0.09	0.04
83 Frontline Real Estate Group (I001148)	2.0	161,000	80,500	0.09	0.04
84 Champs Real Estate & Prop. Mgt (I001156)	2.0	78,000	39,000	0.09	0.02
85 Camelot Realty (I000038)	1.5	97,500	65,000	0.07	0.02
86 CJS Custom Builders, LLC (I001227)	1.0	383,000	383,000	0.05	0.09
87 Platinum Realty (I001092)	1.0	266,900	266,900	0.05	0.07
88 Christie House (I001236)	1.0	263,900	263,900	0.05	0.06
89 Old South Realty (I000083)	1.0	220,000	220,000	0.05	0.05
90 Veterans Realty Group (I001145)	1.0	203,000	203,000	0.05	0.05
91 Cicero Realty LLC (I001234)	1.0	200,900	200,900	0.05	0.05
92 M & R Properties (I000099)	1.0	172,998	172,998	0.05	0.04
93 Hebert Properties (I000216)	1.0	172,000	172,000	0.05	0.04
94 Advantage Realty, LLC (I000965)	1.0	138,000	138,000	0.05	0.03
95 Thomson Real Estate (I000967)	1.0	130,000	130,000	0.05	0.03
96 Michael Doran R. E., LLC (I001159)	1.0	127,500	127,500	0.05	0.03
97 Pequod, Inc. (I000910)	1.0	115,000	115,000	0.05	0.03

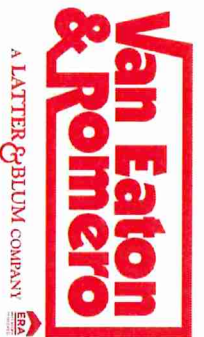
4/9/2018

Market Penetration/Saturation

98 Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.05	0.03
99 Realty One, Inc. (I000070)	1.0	90,000	90,000	0.05	0.02
100 Home Realty of Acadiana (I000996)	1.0	76,700	76,700	0.05	0.02
101 Titan Real Estate Services, LLC (I001110)	1.0	61,000	61,000	0.05	0.01
102 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.05	0.01
103 PrimeVue (I001127)	1.0	52,000	52,000	0.05	0.01
104 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.05	0.01
105 JL Real Estate, LLC (I001091)	0.5	105,000	210,000	0.02	0.03
Totals:	2178.0	409,058,385.00	187,813.77	100%	100%

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Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).

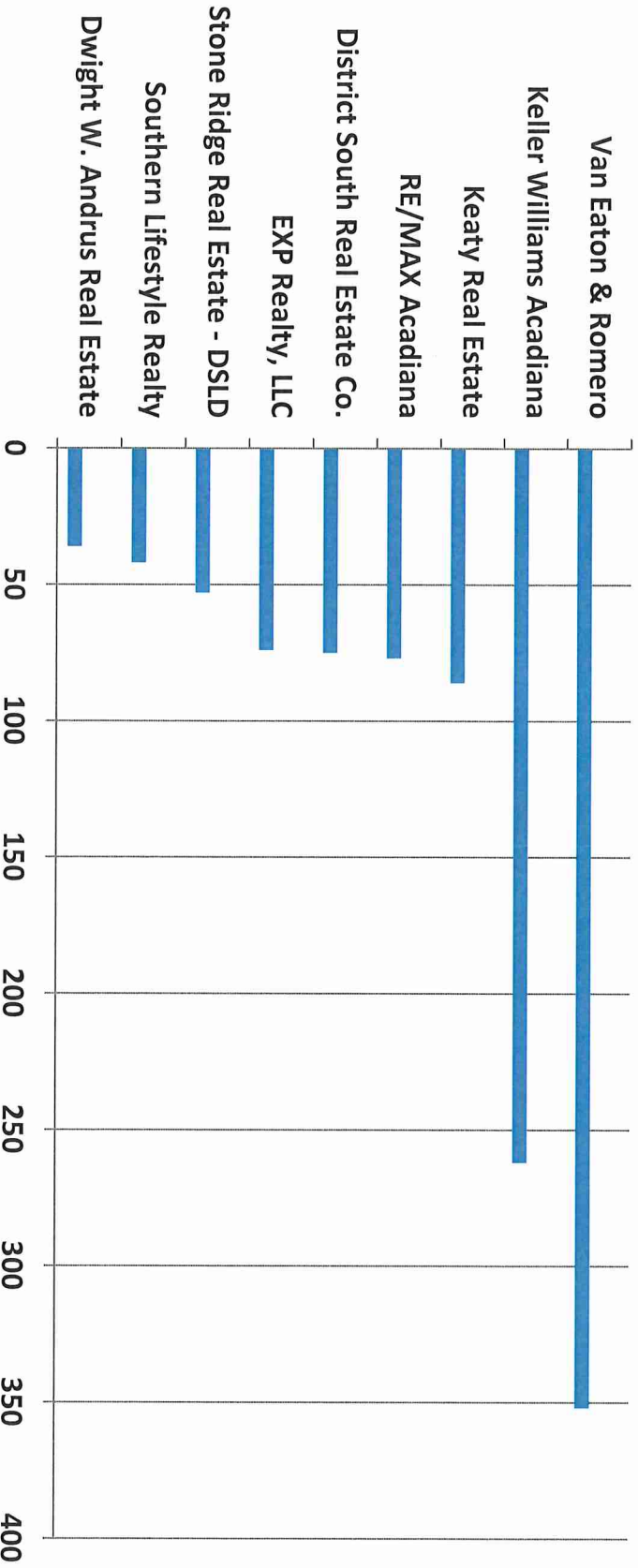


**TWO GREAT COMPANIES, NOW ONE NAME!**

## Closed Single Family Listing or Selling Sides

Lafayette Parish

January – March 2018





# Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Monday, April 9, 2018 10:54:25 AM

Date Range: 1/1/2018 to 3/31/2018

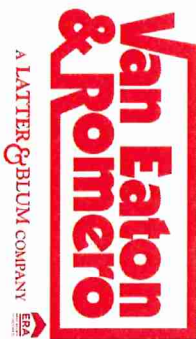
Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	352.0	91,427,726	259,738	25.11	29.52
2	Keller Williams Realty Acadiana (I000906)	262.0	54,627,655	208,503	18.69	17.64
3	Keaty Real Estate Company (I000932)	86.0	18,732,012	217,814	6.13	6.05
4	RE/MAX Acadiana (I000020)	77.0	16,974,566	220,449	5.49	5.48
5	District South Real Estate Co. (I001224)	75.0	15,713,600	209,515	5.35	5.07
6	EXP Realty, LLC (I001154)	74.0	14,658,220	198,084	5.28	4.73
7	Stone Ridge Real Estate (I001089)	53.0	11,522,820	217,412	3.78	3.72
8	Southern Lifestyle Realty, LLC (I001043)	42.0	12,193,105	290,312	3.00	3.94
9	Dwight W. Andrus Real Est, LLC (I000004)	36.0	8,977,590	249,378	2.57	2.90
10	Century 21 Action Realty (I001065)	36.0	4,385,552	121,821	2.57	1.42
11	Non-Mbr Office/Seller (I90001)	22.0	4,985,948	226,634	1.57	1.61
12	Lamplighter Realty, LLC (I001186)	21.0	4,593,199	218,724	1.50	1.48
13	HUNCO Real Estate (I001141)	18.0	3,982,800	221,267	1.28	1.29
14	Robbie Breaux & Team Powered by EXP Realty (I001230)	14.0	2,916,440	208,317	1.00	0.94
15	Red Door Realty Acadiana (I001187)	14.0	2,159,700	154,264	1.00	0.70
16	Steve Stigall (I001133)	11.0	2,074,048	188,550	0.78	0.67
17	Engel & Voelkers Lafayette (I000944)	10.0	2,257,100	225,710	0.71	0.73
18	Dream Home Realty, LLC (I001181)	9.0	1,864,430	207,159	0.64	0.60
19	Parish Realty Acadiana (I001178)	9.0	1,335,713	148,413	0.64	0.43
20	Gateway Realty, Inc. (I000062)	9.0	1,039,850	115,539	0.64	0.34
21	ReHive, LLC (I001228)	8.5	1,681,600	197,835	0.61	0.54
22	Reliance Real Estate Group (I001039)	8.0	1,731,980	216,498	0.57	0.56
23	Mirian Real Estate (I000081)	8.0	1,386,150	173,269	0.57	0.45
24	Cachet Real Estate, LLC (I001111)	6.5	885,100	136,169	0.46	0.29
25	Hargroder Real Estate Group (I001199)	6.0	1,451,588	241,931	0.43	0.47
26	McGeeScott Realty (I001196)	6.0	1,045,900	174,317	0.43	0.34
27	Real Broker, LLC (I001229)	5.5	784,200	142,582	0.39	0.25
28	Garber-Seaux Real Estate LLC (I001132)	5.0	1,363,500	272,700	0.36	0.44
29	Trahan Real Estate Group (I001137)	5.0	1,081,000	216,200	0.36	0.35
30	Real Estate de Louisiane (I000040)	5.0	857,500	171,500	0.36	0.28
31	Goldie Locks Realty LLC (I001197)	5.0	730,000	146,000	0.36	0.24
32	Majestic Realty & Investments LLC (I001173)	5.0	724,985	144,997	0.36	0.23
33	Rome Realty (I001106)	4.0	2,144,864	536,216	0.29	0.69
34	Choice Realty (I000991)	4.0	1,807,500	451,875	0.29	0.58
35	PMI Integrity Properties (I001195)	4.0	951,000	237,750	0.29	0.31
36	Beclon Real Estate (I001130)	4.0	797,800	199,450	0.29	0.26
37	Duncan Realty Professionals, LLC (I001217)	4.0	560,000	140,000	0.29	0.18
38	Venus Realty Corporation (I000155)	3.0	1,216,000	405,333	0.21	0.39
39	David Landry Real Estate, LLC (I001066)	3.0	619,500	206,500	0.21	0.20
40	Thibodeaux Reed Realty, LLC (I001190)	3.0	497,500	165,833	0.21	0.16

41 Caffery Real Estate, Inc. (I000915)	3.0	421,500	140,500	0.21	0.14
42 Brandon E. Breaux Real Estate (I000979)	3.0	349,200	116,400	0.21	0.11
43 RealHome Services & Solutions (I001124)	3.0	183,859	61,286	0.21	0.06
44 Spectrum Real Estate (I000032)	2.0	588,000	294,000	0.14	0.19
45 A. Reaux Real Estate, LLC (I001079)	2.0	562,540	281,270	0.14	0.18
46 A.L.C. Real Estate (I000016)	2.0	544,000	272,000	0.14	0.18
47 Sam Robertson Real Estate Co (I000214)	2.0	507,500	253,750	0.14	0.16
48 EXP Realty Associates, LLC (I001185)	2.0	482,000	241,000	0.14	0.16
49 Your Southern Real Estate Co. (I001135)	2.0	432,000	216,000	0.14	0.14
50 Magnolia Property Investments, LLC (I001041)	2.0	415,000	207,500	0.14	0.13
51 Savvy Team Realty, LLC (I001123)	2.0	379,000	189,500	0.14	0.12
52 PROREE, LLC (I001150)	2.0	334,000	167,000	0.14	0.11
53 GrandMark Realty, LLC (I001068)	2.0	334,000	167,000	0.14	0.11
54 Realty of Acadiana, LLC (I001193)	2.0	315,900	157,950	0.14	0.10
55 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.14	0.10
56 Atlas Realty of Acadiana (I001119)	2.0	279,000	139,500	0.14	0.09
57 Legacy Real Estate Services (I000955)	2.0	243,600	121,800	0.14	0.08
58 Sky Universal Realty LLC (I001194)	2.0	167,000	83,500	0.14	0.05
59 James Real Estate (I000925)	2.0	150,020	75,010	0.14	0.05
60 Champs Real Estate & Prop. Mgt (I001156)	2.0	78,000	39,000	0.14	0.03
61 CJS Custom Builders, LLC (I001227)	1.0	383,000	383,000	0.07	0.12
62 Engel & Voelkers Lake Charles (I001134)	1.0	355,000	355,000	0.07	0.11
63 Platinum Realty (I001092)	1.0	266,900	266,900	0.07	0.09
64 Christie House (I001236)	1.0	263,900	263,900	0.07	0.09
65 Old South Realty (I000083)	1.0	220,000	220,000	0.07	0.07
66 Gauthier Real Estate, Inc. (I000036)	1.0	214,900	214,900	0.07	0.07
67 Robins Real Estate, LLC (I001120)	1.0	203,500	203,500	0.07	0.07
68 Hebert Properties (I000216)	1.0	172,000	172,000	0.07	0.06
69 LA Real Estate and Appraisal (I001032)	1.0	165,000	165,000	0.07	0.05
70 Guidry & Co. Real Estate, Inc. (I000109)	1.0	160,000	160,000	0.07	0.05
71 Kathy Dyson Realty (I001105)	1.0	156,000	156,000	0.07	0.05
72 Advantage Realty, LLC (I000965)	1.0	138,000	138,000	0.07	0.04
73 Williams Realty Group (I000977)	1.0	135,000	135,000	0.07	0.04
74 Pequod, Inc. (I000910)	1.0	115,000	115,000	0.07	0.04
75 Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.07	0.04
76 Realty One, Inc. (I000070)	1.0	90,000	90,000	0.07	0.03
77 Rayne Realty Co, Inc (I000111)	1.0	87,500	87,500	0.07	0.03
78 Cindy Herring Real Estate (I001038)	1.0	84,000	84,000	0.07	0.03
79 Home Realty of Acadiana (I000996)	1.0	76,700	76,700	0.07	0.02
80 Better Homes, Ranches & Properties (I001016)	1.0	70,000	70,000	0.07	0.02
81 Titan Real Estate Services, LLC (I001110)	1.0	61,000	61,000	0.07	0.02
82 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.07	0.02
83 Century 21 DCG/Aguillard-Opel (I000987)	1.0	55,000	55,000	0.07	0.02
84 PrimeVue (I001127)	1.0	52,000	52,000	0.07	0.02
85 Frontline Real Estate Group (I001148)	1.0	31,000	31,000	0.07	0.01
86 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.07	0.01
87 JL Real Estate, LLC (I001091)	0.5	105,000	210,000	0.04	0.03
Totals:	1402.0	309,680,861.00	220,885.06	100%	100%

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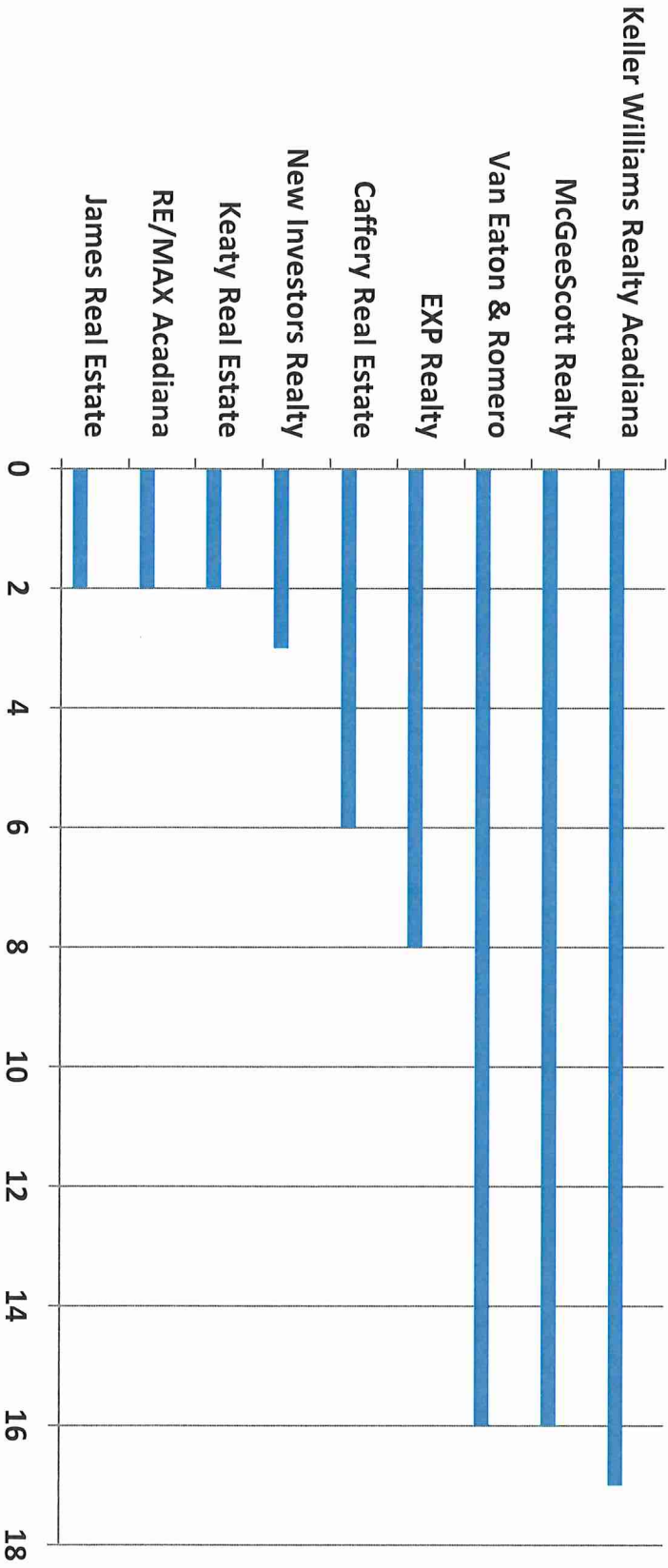
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TWO GREAT COMPANIES, NOW ONE NAME!

## Closed Single Family Listing Sides – Iberia Parish

January – March 2018



# Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

As of Monday, April 9, 2018 11:03:11 AM

Date Range: 1/1/2018 to 3/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	17.0	2,033,450	119,615	20.00	17.62
2	McGeeScott Realty (I001196)	16.0	2,826,400	176,650	18.82	24.50
3	Van Eaton & Romero (I001163)	16.0	2,466,763	154,173	18.82	21.38
4	EXP Realty, LLC (I001154)	8.0	1,192,400	149,050	9.41	10.34
5	Caffery Real Estate, Inc. (I000915)	6.0	619,500	103,250	7.06	5.37
6	New Investors Inc (I000935)	3.0	220,000	73,333	3.53	1.91
7	Keaty Real Estate Company (I000932)	2.0	405,000	202,500	2.35	3.51
8	RE/MAX Acadiana (I000020)	2.0	341,775	170,888	2.35	2.96
9	James Real Estate (I000925)	2.0	260,500	130,250	2.35	2.26
10	Dream Home Realty, LLC (I001181)	2.0	145,000	72,500	2.35	1.26
11	Gateway Realty, Inc. (I000062)	2.0	122,500	61,250	2.35	1.06
12	Real Estate de Louisiane (I000040)	1.0	164,900	164,900	1.18	1.43
13	Your Southern Real Estate Co. (I001135)	1.0	150,000	150,000	1.18	1.30
14	Brandon E. Breaux Real Estate (I000979)	1.0	138,000	138,000	1.18	1.20
15	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	1.18	1.15
16	Cindy Herring Real Estate (I001038)	1.0	110,000	110,000	1.18	0.95
17	District South Real Estate Co. (I001224)	1.0	92,500	92,500	1.18	0.80
18	Atlas Realty of Acadiana (I001119)	1.0	48,000	48,000	1.18	0.42
19	Century 21 Action Realty (I001065)	1.0	37,900	37,900	1.18	0.33
20	Realty of Acadiana, LLC (I001193)	1.0	29,900	29,900	1.18	0.26
Totals:		85.0	11,537,488.00	135,735.15	100%	100%

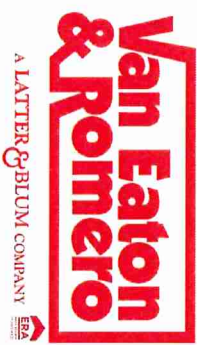
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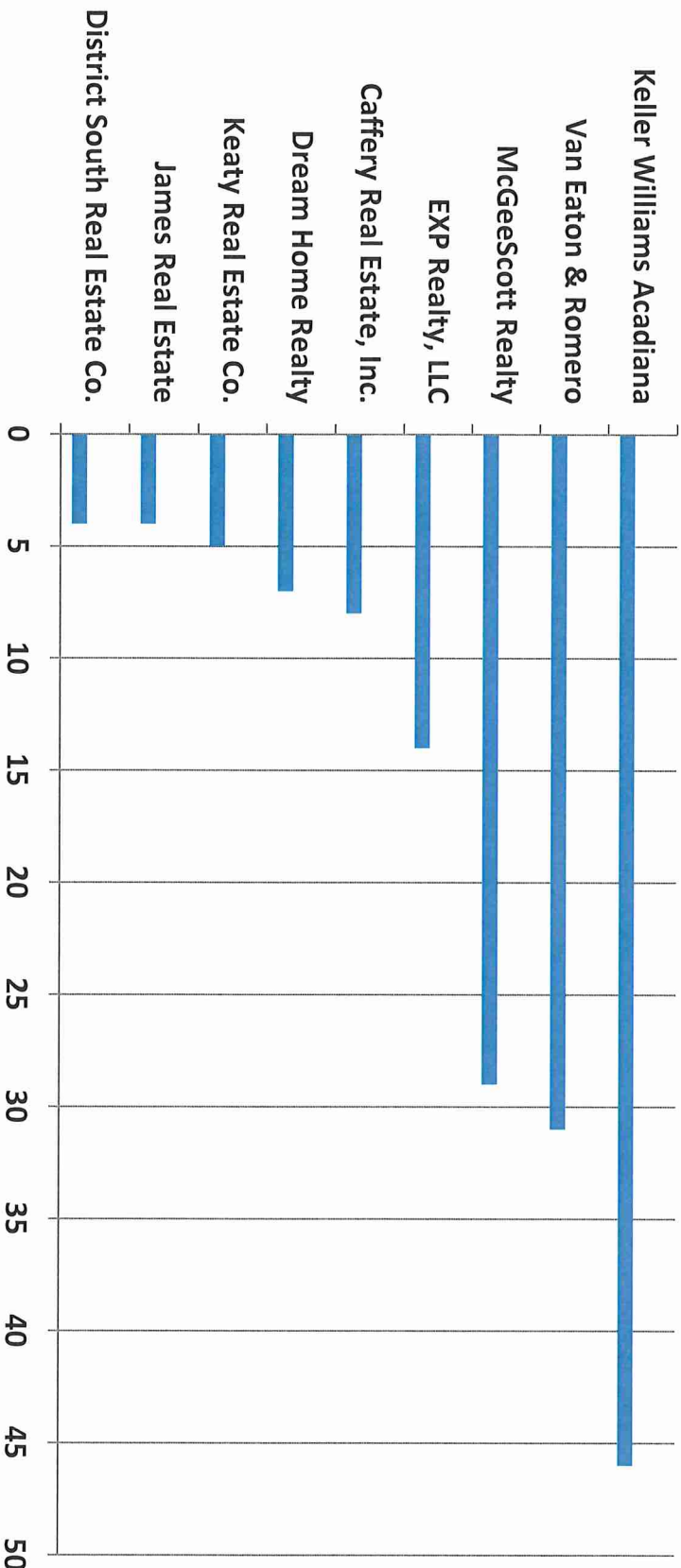
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## Closed Single Family Listing or Selling Sides - Iberia Parish

January – March 2018



# Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

As of Monday, April 9, 2018 11:03:36 AM

Date Range: 1/1/2018 to 3/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	46.0	5,618,813	122,148	27.06	24.35
2	Van Eaton & Romero (I001163)	31.0	4,692,063	151,357	18.24	20.33
3	McGeeScott Realty (I001196)	29.0	5,109,150	176,178	17.06	22.14
4	EXP Realty, LLC (I001154)	14.0	1,788,400	127,743	8.24	7.75
5	Caffery Real Estate, Inc. (I000915)	8.0	805,500	100,688	4.71	3.49
6	Dream Home Realty, LLC (I001181)	7.0	548,900	78,414	4.12	2.38
7	Keaty Real Estate Company (I000932)	5.0	790,000	158,000	2.94	3.42
8	James Real Estate (I000925)	4.0	1,093,000	273,250	2.35	4.74
9	District South Real Estate Co. (I001224)	4.0	407,500	101,875	2.35	1.77
10	RE/MAX Acadiana (I000020)	3.0	436,775	145,592	1.76	1.89
11	New Investors Inc (I000935)	3.0	220,000	73,333	1.76	0.95
12	Brandon E. Breaux Real Estate (I000979)	2.0	276,000	138,000	1.18	1.20
13	Century 21 Action Realty (I001065)	2.0	203,900	101,950	1.18	0.88
14	Cindy Herring Real Estate (I001038)	2.0	201,875	100,938	1.18	0.87
15	Gateway Realty, Inc. (I000062)	2.0	122,500	61,250	1.18	0.53
16	Realty of Acadiana, LLC (I001193)	2.0	59,800	29,900	1.18	0.26
17	Real Estate de Louisiane (I000040)	1.0	164,900	164,900	0.59	0.71
18	Your Southern Real Estate Co. (I001135)	1.0	150,000	150,000	0.59	0.65
19	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	0.59	0.58
20	Goldie Locks Realty LLC (I001197)	1.0	129,900	129,900	0.59	0.56
21	Majestic Realty & Investments LLC (I001173)	1.0	75,000	75,000	0.59	0.33
22	Atlas Realty of Acadiana (I001119)	1.0	48,000	48,000	0.59	0.21
Totals:		170.0	23,074,976.00	135,735.15	100%	100%

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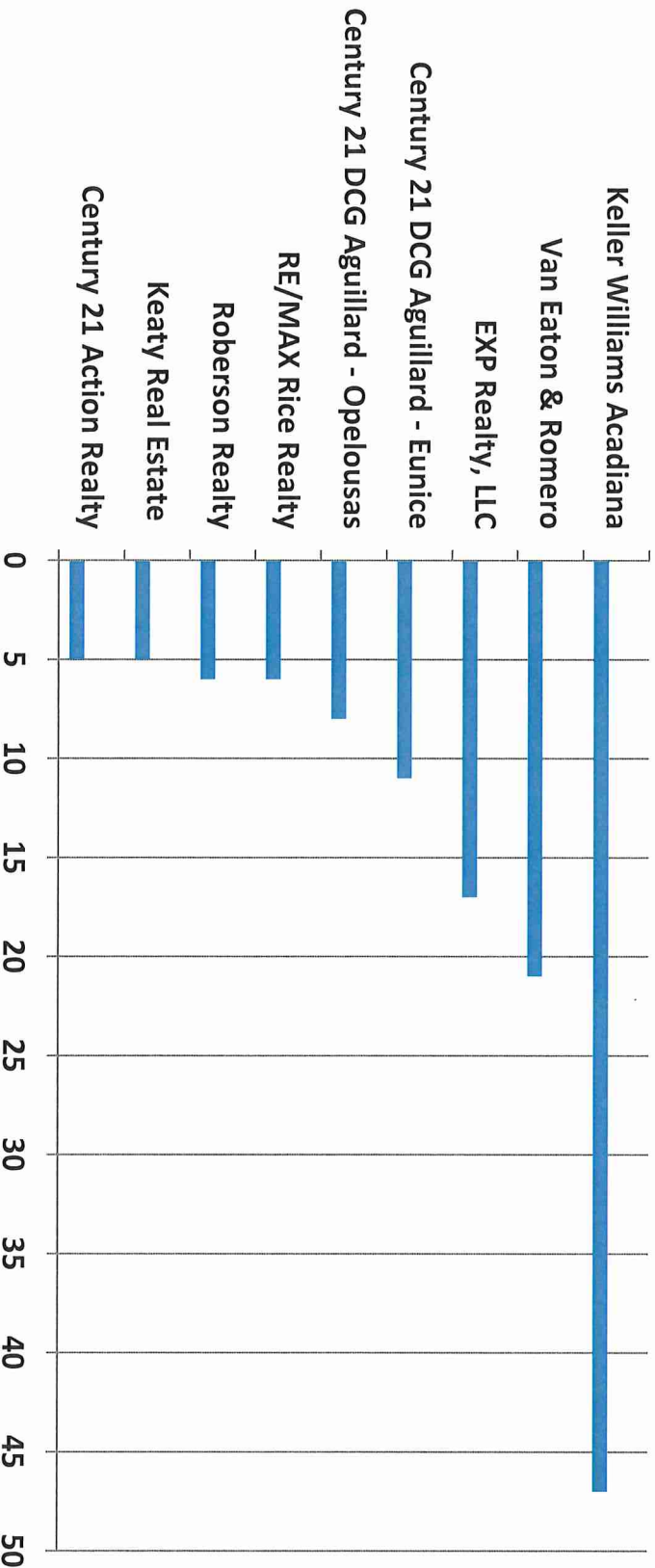
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## Closed Single Family Listing Sides – St. Landry Parish January – March 2018



# Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

As of Monday, April 9, 2018 11:04:16 AM

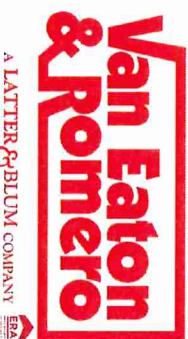
Date Range: 1/1/2018 to 3/31/2018

Number and Volume Calculated By Sides

Rank Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1 Keller Williams Realty Acadiana (I000906)	21.0	1,928,399	91,829	25.61	20.86
2 Van Eaton & Romero (I001163)	11.0	1,973,400	179,400	13.41	21.35
3 Century 21 DCG/Aguillard-Eunice (I001063)	7.0	641,400	91,629	8.54	6.94
4 EXP Realty, LLC (I001154)	5.0	749,000	149,800	6.10	8.10
5 Keaty Real Estate Company (I000932)	5.0	655,500	131,100	6.10	7.09
6 Century 21 Action Realty (I001065)	5.0	564,500	112,900	6.10	6.11
7 Century 21 DCG/Aguillard-Opel (I000987)	5.0	536,050	107,210	6.10	5.80
8 Roberson Realty (I001122)	3.0	202,000	67,333	3.66	2.19
9 Gateway Realty, Inc. (I000062)	3.0	110,700	36,900	3.66	1.20
10 Robins Real Estate, LLC (I001120)	2.0	274,500	137,250	2.44	2.97
11 Cajun Real Estate (I000975)	2.0	98,000	49,000	2.44	1.06
12 Brandon E. Breaux Real Estate (I000979)	2.0	75,000	37,500	2.44	0.81
13 Choice Realty (I000991)	1.0	310,000	310,000	1.22	3.35
14 Non-Mbr Office/Seller (I90001)	1.0	185,000	185,000	1.22	2.00
15 M & R Properties (I000099)	1.0	172,998	172,998	1.22	1.87
16 RE/MAX Rice Realty (I001103)	1.0	160,000	160,000	1.22	1.73
17 ReHive, LLC (I001228)	1.0	150,000	150,000	1.22	1.62
18 Southern Lifestyle Realty, LLC (I001043)	1.0	139,900	139,900	1.22	1.51
19 Gauthier Real Estate, Inc. (I000036)	1.0	95,000	95,000	1.22	1.03
20 RE/MAX Acadiana (I000020)	1.0	85,000	85,000	1.22	0.92
21 District South Real Estate Co. (I001224)	1.0	61,110	61,110	1.22	0.66
22 Realty of Acadiana, LLC (I001193)	1.0	59,551	59,551	1.22	0.64
23 Parish Realty Acadiana (I001178)	1.0	17,000	17,000	1.22	0.18
Totals:	82.0	9,244,008.00	112,731.80	100%	100%

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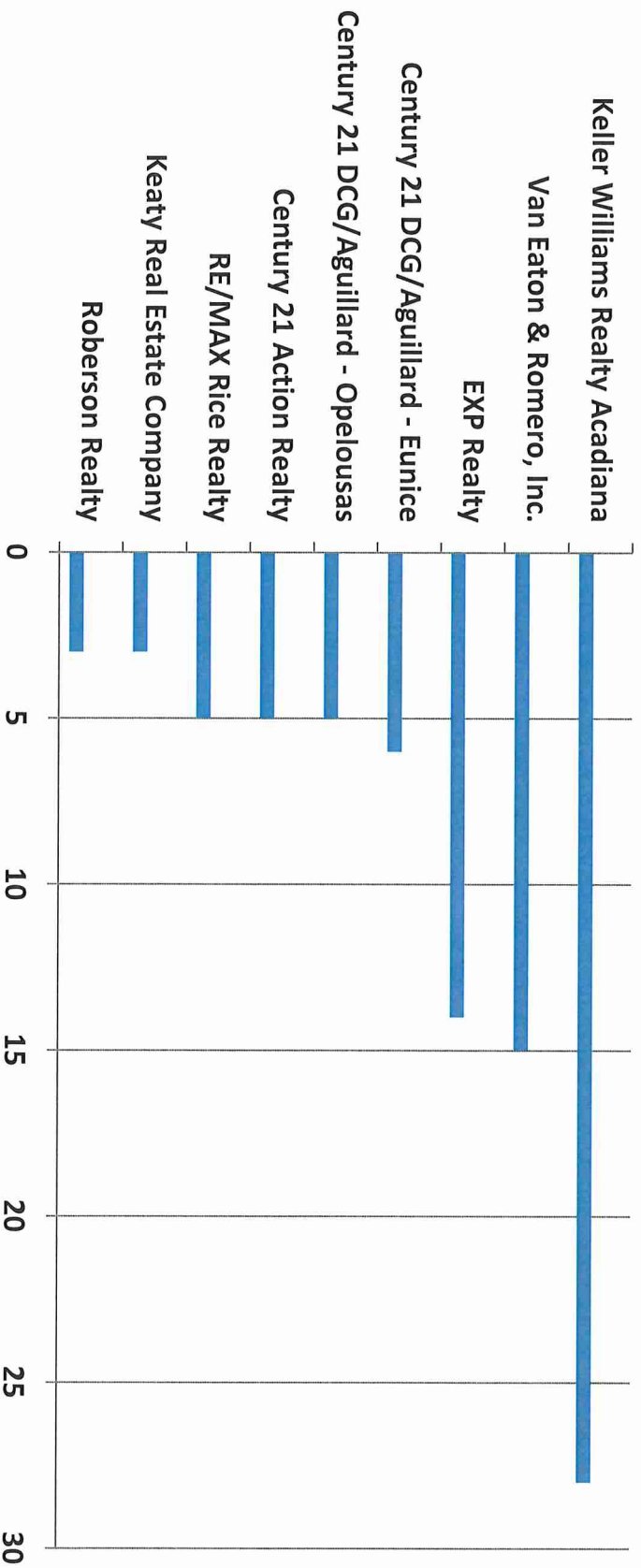


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## Closed Single Family Listing or Selling Sides -

St. Landry Parish

January – March 2018



# Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

As of Monday, April 9, 2018 11:04:44 AM

Date Range: 1/1/2018 to 3/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	47.0	4,525,896	96,296	28.66	24.48
2	Van Eaton & Romero (I001163)	21.0	3,229,851	153,802	12.80	17.47
3	EXP Realty, LLC (I001154)	17.0	2,136,400	125,671	10.37	11.56
4	Century 21 DCG/Aguillard-Eunice (I001063)	11.0	1,151,900	104,718	6.71	6.23
5	Century 21 DCG/Aguillard-Opel (I000987)	8.0	829,150	103,644	4.88	4.48
6	RE/MAX Rice Realty (I001103)	6.0	606,400	101,067	3.66	3.28
7	Roberson Realty (I001122)	6.0	532,900	88,817	3.66	2.88
8	Keaty Real Estate Company (I000932)	5.0	655,500	131,100	3.05	3.55
9	Century 21 Action Realty (I001065)	5.0	564,500	112,900	3.05	3.05
10	Parish Realty Acadiana (I001178)	4.0	296,900	74,225	2.44	1.61
11	Non-Mbr Office/Seller (I90001)	3.0	556,110	185,370	1.83	3.01
12	Cajun Real Estate (I000975)	3.0	173,000	57,667	1.83	0.94
13	Gateway Realty, Inc. (I000062)	3.0	110,700	36,900	1.83	0.60
14	Guidry & Co. Real Estate, Inc. (I000109)	2.0	275,000	137,500	1.22	1.49
15	Robins Real Estate, LLC (I001120)	2.0	274,500	137,250	1.22	1.48
16	District South Real Estate Co. (I001224)	2.0	210,610	105,305	1.22	1.14
17	Gauthier Real Estate, Inc. (I000036)	2.0	127,500	63,750	1.22	0.69
18	Brandon E. Breaux Real Estate (I000979)	2.0	75,000	37,500	1.22	0.41
19	Choice Realty (I000991)	1.0	310,000	310,000	0.61	1.68
20	Christe Dailey Realty (I000917)	1.0	233,000	233,000	0.61	1.26
21	Veterans Realty Group (I001145)	1.0	203,000	203,000	0.61	1.10
22	Robbie Breaux & Team Powered by EXP Realty (I001230)	1.0	195,000	195,000	0.61	1.05
23	M & R Properties (I000099)	1.0	172,998	172,998	0.61	0.94
24	ReHive, LLC (I001228)	1.0	150,000	150,000	0.61	0.81
25	Southern Lifestyle Realty, LLC (I001043)	1.0	139,900	139,900	0.61	0.76
26	Real Broker, LLC (I001229)	1.0	132,000	132,000	0.61	0.71
27	Frontline Real Estate Group (I001148)	1.0	130,000	130,000	0.61	0.70
28	Better Homes, Ranches & Properties (I001016)	1.0	101,050	101,050	0.61	0.55
29	Engel & Voelkers Lake Charles (I001134)	1.0	100,000	100,000	0.61	0.54
30	Rayne Realty Co, Inc (I000111)	1.0	95,000	95,000	0.61	0.51
31	RE/MAX Acadiana (I000020)	1.0	85,000	85,000	0.61	0.46
32	Realty of Acadiana, LLC (I001193)	1.0	59,551	59,551	0.61	0.32
33	Majestic Realty & Investments LLC (I001173)	1.0	49,700	49,700	0.61	0.27
Totals:		164.0	18,488,016.00	112,731.80	100%	100%

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